

NOVEMBER 19. 2020

# **MORTGAGE STRATEGY MONTHLY**

### Understand a Critical Model Assumption p. 2

There has been recently a noticeable backup in Treasury rates and a steepening of the 2/10 yield curve. However, primary mortgage rates remain at or below all-time lows. This month, we take a deep dive into the effects of a wide primary/secondary spread on the market and its potential implications for performance in the MBS portfolio.

— Walt Schmidt

### **Non-Bank Buyouts in Ginnie**

p. 12

Nonbank buyout activity ticked higher in October for the first time this year. The two largest Ginnie Mae servicers, Lakeview and PennyMac, bought out over \$3.8 billion in delinquent loans last month. However, over \$158 billion of the Ginnie universe is still in 60D+ delinquency. The timing and magnitude of nonbank buyouts will drive GN prepayments over the next few months. The following analysis will identify where buyout risk is the most concentrated by servicer and coupon.

— Alexis Vilimas

### **Market Update**

p. 21

Month-to-date, 30yr and 15yr coupons are showing varying performance against their swap and treasury hedges. The upper wings of the coupon stack have underperformed, while the current production coupons have mostly outperformed during November. CMO spreads are unchanged, with the exception of ARMs tightening by 9bps. Payups for loan balance specified pools are mixed throughout the coupon stack. For October, overall prepayment speeds increased by 5.5%. Faster speeds were a common theme throughout due to strong home sales and an exceptionally low rate environment. Speeds for the Ginnie Mae sector increased by 5.6% for the month.

— Brandon Messing

#### **MORTGAGE STRATEGIES**

Walt Schmidt, CFA 312.258.5020 walt.schmidt@fhnfinancial.com

Alexis Vilimas 312.258.5066 alexis.vilimas@fhnfinancial.com

Brandon Messing 312.258.5057 brandon.messing@fhnfinancial. com

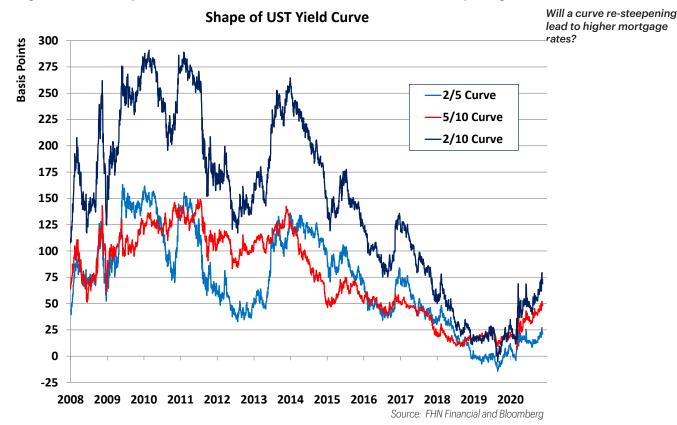
> FHNFINANCIAL.COM 800.456.5460



Executive Summary: There has been recently a noticeable backup in Treasury rates and a steepening of the 2/10 yield curve. However, primary mortgage rates remain at or below all-time lows. This month, we take a deep dive into the effects of a wide primary/ secondary spread on the market and its potential implications for performance in the MBS portfolio.

After spending most of 2019 and almost two months of 2020 in a fairly narrow range, the shape of the area of the US Treasury yield curve that most affects MBS prepayment assumptions and performance has steepened noticeably.

Figure 1: Still Flat by Historical Standards, the 2/10 UST Curve Is On a Steepening Trend



Despite the recent steepening of the yield curve and the increase of more than 35 basis points in the yield of the 10yr Treasury Note from early August, both refinance and purchase activity in the mortgage market have remained very robust.

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Source: FHN Financial, Bloomberg, MBA

So far, mortgage activity **MBA REFI and Purchase Indices** has remained brisk. 8000 400 Index Value Purchase (Right) REFI (Left) 7000 350 300 6000 5000 250 4000 200 3000 150 2000 100 1000 50 0 0

Figure 2: Higher Treasury Yields Are Not Having a Deleterious Effect on Mortgage Activity

The main reason that applications activity remains robust is that despite the fact that Treasury yields are higher, primary mortgage rates are actually lower. This seemingly inconsistent outcome is due to the fact that both the spread between MBS and UST yields is tighter and what is known as the "primary/secondary" spread is also tighter. This is simply the spread between the primary mortgage rate offered to the borrower (we use the daily bankrate.com rate with no points) and the implied yield of the underlying MBS. Both the actual primary rate and the primary/secondary spread are displayed in Figure 3 below.

2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

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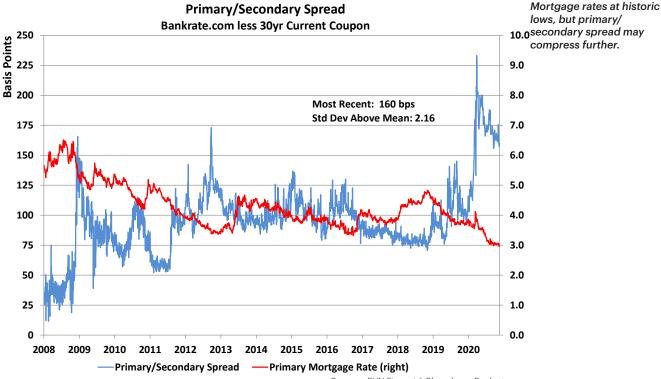


Figure 3: Rates Are at Historic Lows, but Spreads Suggest They Can Go Lower Still

Source: FHN Financial, Bloomberg, Bankrate.com

The primary/secondary spread has contracted significantly from around 230 basis points in late-March to 160 basis points currently. However, the long-term historical average is around 100 basis points, which means that the current spread is more than two standard deviations wide. The long-term average is also a good target for the post 2008/2009 crisis period as there were many prints around a narrow range of 100 basis points in that era before Covid-19. The question then becomes: will the primary/secondary spread retreat to this level and if so, what effect will that have on prepayments?

A viable response to the second half of the question is the subject of the final portion of this missive. But as to the question of "whether" a further spread tightening will come to pass, there are some potentially conflicting forces at work.

Perhaps the best argument in favor of a further contraction of the primary/secondary spread is the tremendous growth in industry capacity during the past few months. While large swaths of the global economy have been severely and negatively impacted by Covid-19-related shut-downs, the mortgage origination industry has thrived – and grown.

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2008

2009

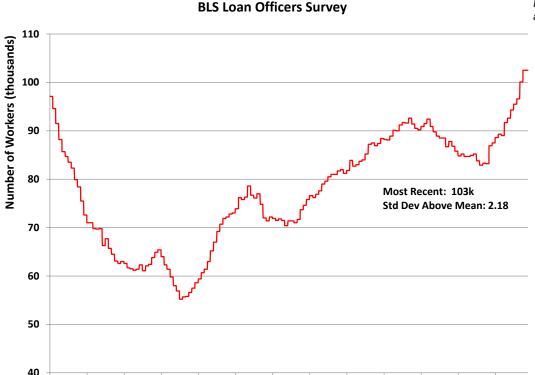
2010

2011

2012

2013

Figure 4: BLS Loan Officers' Survey Indicates a One-Way Direction in Capacity Growth



Mortgage industry rapidly adding capacity.

The mortgage origination industry is now larger than at any time since the mid-2000s. That is quantifiable. In addition, there are less quantifiable factors that tend to increase prepayment speeds, such as technology improvements and closing-friendly policies adopted by the regulator of the GSEs, the Federal Housing Finance Administration (FHFA), in light of the social-distance requirements of the Covid-19 lockdowns.

2014

2015

2016

On the other hand, the GSEs will be charging 50 basis points up front as a loan level price adjustment (LLPA) for any refinance loan starting on December 1, 2020. The present value of that up-front fee is anywhere from 5-15 basis points (depending on what average life one applies to the loan) when applied to the monthly payment. That would be the same number of basis points that would impact the elbow of the refi-response. So net of that fee, the primary/secondary spread may not narrow as much as it otherwise would.

Our general view on the primary/secondary spread can be summarized with the following:

- The spread will likely contract to the long-term historical averages in a rate backup, meaning that primary mortgage rates will not increase much if the UST and MBS markets back up 25-50 basis points from here. This is because originators, who recently hired a good deal of new capacity and are still enjoying wide spreads, will not want to lose market share.
- The spread will likely not contract much more from here in a UST market rally as the media effect and a general high level of activity will not mean that originators will need to drop rates substantially.

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2017

2018

2020

2019 Source: FHN Financial, Bloomberg, BLS





3. The main unknown is what happens in the "base case". If underlying UST and MBS yields do not change much over the next several months, will primary mortgage rates continue to drift lower? The answer is likely "yes", but at a slower pace than the primary/secondary spread has tightened over the previous six months.

The notion of whether the spread will tighten and by how much has potentially enormous implications for the performance of **most** mortgage-related assets. In order to get a sense of this, we conducted a not-comprehensive, but somewhat-representative study of various MBS and CMO assets in the YieldBook $^{\text{TM}}$ .

The current version of YieldBook (v21.6) assumes that the primary/secondary spread will decay by approximately 50 basis points on a fairly straight-line basis during the next 12 months. That directly impacts what is known as the "driving mortgage rate", which also falls by 50 basis points. In other words, a bond that is at the money today will be 50 basis points in-the-money in 12 months with no change in underlying UST or MBS yields. And regular readers of this space know that prepayments for most mortgage assets can be double or more at 50 basis points in-the-money relative to at-the-money.

The experiment, then, is simple. We calculated traditional mortgage-related statistics such as average life, yield, effective duration, OAS, etc. on two portfolios of assets. The first is low-WALA, low-payup specified pools that represent the current coupons. The second is "story" bonds in both pool and CMO form that have some sort of convexity attribute in either the collateral or structure, or both. At this point, we will reveal the bottom line results before we display them: *investors who want to mitigate the risk of a further compression of the primary/secondary spread should consider a higher weight to the "story" portfolio.* 

The data in Table 1 below display the securities used in the analysis. There are only six securities in each "portfolio" to allow the reader to see the results for each security more clearly. The "pool" portfolio is simply a mixture of 10yr through 30yr passthrus with coupons that range from 1.50% to 2.50%. The "story" portfolio is a combination of pools and CMOs with a mixture of call and yield protection attributes in the form of collateral, structure and coupon characteristics.

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**Table 1: The Test Case Portfolios** 

	Mtg					Current			WA	Curr		Avg	Cons
curity	Collateral	Туре	Price	WALA	WAM	Coupon	WAC	FICO	Ln Size	LTV	YTM	Life	WAL
eldBook Mode	el v21.6												
		Pool Avg	103.74	1	240	1.92	2.74	769	316,603	63.7	0.67	3.22	3.93
RD5042	FNCN	10yr 1.5	103.00	1	119	1.50	2.35	777	254,355	48.9	0.35	2.72	2.72
NMA4205	FNCI	15yr 1.5	102.47	1	179	1.50	2.25	779	328,745	58.6	0.62	2.96	4.09
I MA4206	FNCI	15yr 2.0	104.06	1	179	2.00	2.64	774	315,337	59.0	0.35	2.57	3.92
RB5090	FNCT	20yr 2.0	103.97	1	239	2.00	2.89	766	297,620	64.1	0.63	3.06	4.25
BQ6117	FNCL	30yr 2.0	103.91	2	359	2.00	2.97	772	369,578	74.2	1.03	4.38	4.88
BQ6035	FNCL	30yr 2.5	104.97	2	359	2.50	3.35	748	333,450	77.1	1.01	3.60	3.70
		"Story" Average	103.33	20	305	1.82	3.52	743	384,573	66.3	1.00	3.77	4.01
R ZT1257	FNCL	Seas 110k Max 3.0	109.59	91	254	3.00	3.55	763	68,910	36.8	0.95	4.99	3.45
N BQ8450	FNCI	Quicken 150k FNCI 2	104.25	0	175	2.00	2.69	756	138,519	56.7	0.55	3.08	3.94
HR 5034 ND	FRJM32.5	1.25 Conf Jumbo PAC	100.56	2	357	1.25	3.39	758	622,510	70.8	0.94	2.09	2.60
NR 2020-134 AQ	G2SF 3	100% HFA GNR PAC	100.32	3	357	1.00	3.31	685	318,900	95.4	0.91	4.18	3.01
NR 2020-92 PH	FNJMC2.5	New Par PAC Jumbo	99.98	0	359	1.00	3.28	758	612,752	70.7	0.98	1.91	2.59
R 2019-70 MB	FNJMCK 4	Seas CK 4.0 LCF PAC	104.63	19	338	2.50	4.87	738	576,630	70.2	1.69	6.22	8.35
o Primary/Sec	ondary Spr	ead Decay											
		Pool Avg	103.74	1	240	1.92	2.74	769	316,603	63.7	1.06	4.93	3.93
RD5042	FNCN	10yr 1.5	103.00	1	119	1.50	2.35	777	254,355	48.9	0.57	3.38	2.72
MA4205	FNCI	15yr 1.5	102.47	1	179	1.50	2.25	779	328,745	58.6	0.92	4.54	4.09
MA4206	FNCI	15yr 2.0	104.06	1	179	2.00	2.64	774	315,337	59.0	0.85	3.75	3.92
RB5090	FNCT	20yr 2.0	103.97	1	239	2.00	2.89	766	297,620	64.1	1.10	4.78	4.25
IBQ6117	FNCL	30yr 2.0	103.91	2	359	2.00	2.97	772	369,578	74.2	1.42	7.50	4.88
BQ6035	FNCL	30yr 2.5	104.97	2	359	2.50	3.35	748	333,450	77.1	1.51	5.59	3.70
		"Story" Average	103.33	20	305	1.82	3.52	743	384,573	66.3	1.15	5.15	4.01
ZT1257	FNCL	Seas 110k Max 3.0	109.59	91	254	3.00	3.55	763	68,910	36.8	1.17	5.67	3.45
BQ8450	FNCI	Quicken 150k FNCI 2	104.25	0	175	2.00	2.69	756	138,519	56.7	0.86	3.94	3.94
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R 2019-70 MB	FNJMCK 4	Seas CK 4.0 LCF PAC	104.63	19	338	2.50	4.87	738	576,630	70.2	1.81	7.35	8.35

All analytics performed on the Yield Book using the current prepayment model.

Source: FHN Financial and YieldBook

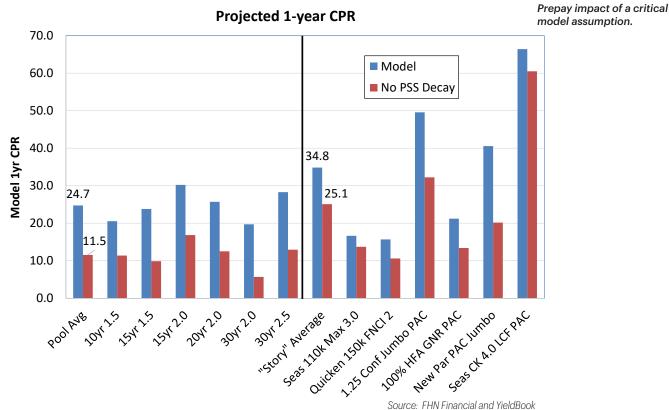
This table displays descriptive information as well as yield and average life. The roll-up totals are based on a simple average of the six assets in each portfolio. To provide a recognized benchmark to which to compare, we also display consensus speed average life. There are charts below that spell out additional conclusions. But even from this table one can clearly see the two main takeaways:

- 1. The primary/secondary spread assumption has a very large impact on the "pool" portfolio. The actual model with the decay assumption produces an average life that is much shorter than consensus, whereas the model without the decay assumption produces a much longer average life (red highlights in table). Therefore, the yield of the "pool" portfolio is much better if the primary/secondary spread does not decay.
- The average life for the "story" portfolio also increased based on the change in the primary/secondary spread decay assumption. However, the yield profile changed only very little from 1.00% to 1.15%.

The data are easier to see in graph form, so we display the other pertinent details that way. The first one is the projected one-year CPR. In each case, eliminating the primary/ secondary spread decay reduces the one-year CPR by approximately 13. However, that 13 represents a much higher percentage of the prepay profile of the "pool" portfolio. That is why the yield impact was much larger for the "pool" portfolio than for the "story" portfolio. It also had a larger impact on TRR and spread, as we will see below.

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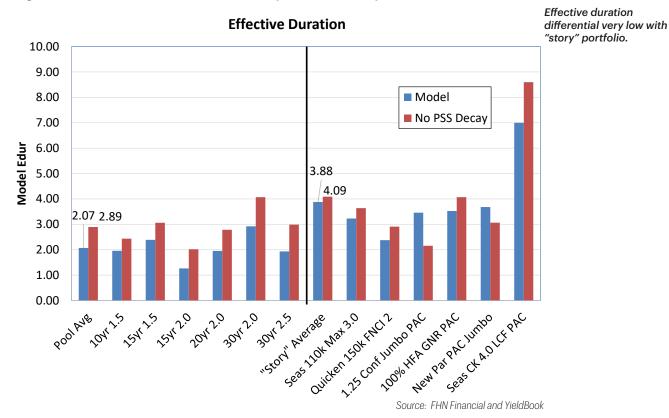
Figure 5: The Model Assumption Has Larger Comparative Impact on "Pool" Portfolio



The effective duration change is also very different between the "pool" and "story" portfolios. For the former, the effective duration extends by 40% if the decay is turned off. For the latter, the extension is only 5%. Certainly, a longer effective duration and average life under the no decay assumption would be valuable for the "pool" portfolio from the standpoint of yield. But the benefit of the results for the "story" portfolio is much less uncertainty *regardless of the decay assumption*.

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Figure 6: Effective Duration Differential Very Small for "Story" Portfolio



Perhaps the two most impressive results from this analysis are static spread and one-year projected TRR. In each case, the "story" portfolio – much like the yield result we already observed – does not change much regardless of what decay assumption is being used for the primary/secondary spread.

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Figure 7: Average Z-spread Results More Consistent for "Story" Portfolio

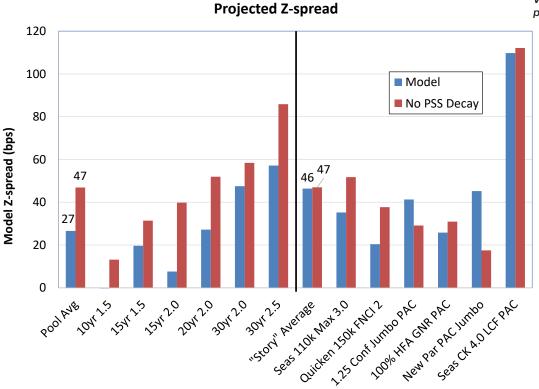
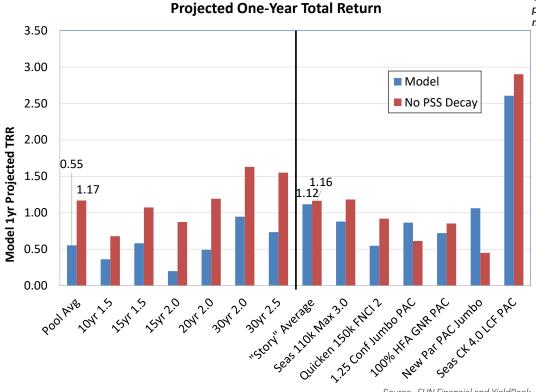


Figure 8: One-Year TRR Results Also More Consistent for "Story" Portfolio



Source: FHN Financial and YieldBook

Source: FHN Financial and YieldBook

Very consistent Z-spread profile.

One-year TRR for "story" portfolio less reliant on model assumption.

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#### MORTGAGE STRATEGY MONTHLY | UNDERSTAND A CRITICAL MODEL ASSUMPTION

There is one very important caveat to this notion of a more consistent performance profile for the "story" portfolio relative to the "pool" portfolio. That is, the "story" portfolio contains line items whose performance profiles offset each other, whereas all of the assets in the "pool" portfolio move in the same direction based on the primary/secondary decay assumption. In other words, there is better *diversification* in the "story" portfolio.

Also, the weighted average yield, spread and TRR profiles for the "story portfolio" **under both decay assumptions** are similar to those of the "pool" portfolio under only the "no decay" assumption. In other words, going long the "pool" portfolio is a one-way wager that the primary/secondary spread will not decay further from here. We do not know whether this decay will turn out to be true, but we think it is important for investors to understand that "no decay" is the implied assumption in choosing the "pool" portfolio.

There are two important lessons here. First, it is important understand critical assumptions in a model when using it. This primary/secondary spread decay feature is likely the single most important assumption right now in prepayment modeling, because it controls the driving mortgage rate. Second, adding convexity benefits to the portfolio is still important given the amount of uncertainty that this model assumption illuminates in the current market landscape.

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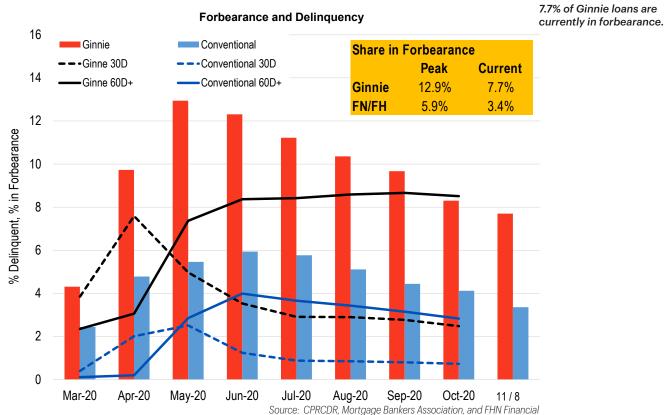


Nonbank buyout activity ticked higher in October for the first time this year. The two largest Ginnie Mae servicers, Lakeview and PennyMac, bought out over \$3.8 billion in delinguent loans last month. However, over \$158 billion of the Ginnie universe is still in 60D+ delinquency. The timing and magnitude of nonbank buyouts will drive GN prepayments over the next few months. The following analysis will identify where buyout risk is the most concentrated by servicer and coupon.

Forbearance timelines and delinquency rates inform future buyouts. The balance in forbearance is declining as borrowers exit plans. According to the Mortgage Bankers Association report released earlier this week, the overall forbearance rate dropped to 5.47% from 5.67% week-over-week. Currently, 7.7% of Ginnie Mae loans are in forbearance and 3.4% of conventional loans are in forbearance. However, the percentage of loans in 60D+ delinquency remains elevated, especially in GN MBS.

Figure 1 displays the share of loans in forbearance and delinquency since March. The share of Ginnie loans in forbearance has been roughly twice the share of conventional loans in forbearance. Notice that the share in forbearance was higher than the share in 60D+ delinquency until last month. Between June and November, 30.6% of borrowers in forbearance continued to make their monthly payments, never rolling into delinguency.

Figure 1- Balance in Forbearance



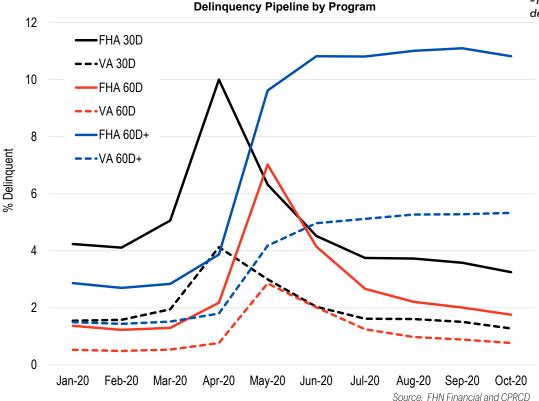
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In the Ginnie sector, delinquencies are significantly higher in FHA issuance. Figure 2 illustrates the delinquency pipelines for FHA and VA going back to the beginning of this year. In April, 30D delinquencies peaked for both FHA and VA, at 10.0% and 4.13%, respectively. The percentage in 60D+ delinquency increased through June and has since stabilized near 11% in FHA and 5% in VA.



FHA 60D+ delinquency ~11%, VA 60D+ delinquency ~5.5%.



**What are the buyout implications?** Forbearance and delinquency levels are significant to investors because they inform how much of the balance can be bought out each month. However, predicting the timing and magnitude of monthly buyouts is more involved than merely observing the balance in serious delinquency.

In Ginnie space, buyout decisions hinge on two factors. One, Ginnie servicers front the cash for buyouts themselves. Two, servicers can buy loans out of pools at any time after they go delinquent for three months, whether or not the loan is still in forbearance. The distinction between a loan that is 90D delinquent and in forbearance versus a loan that is 90D delinquent not in forbearance is inconsequential to GN investors.

The result for the MBS investor is that different servicers will handle Ginnie buyouts differently. Each servicer will weigh the costs and benefits for timing buyouts. A Ginnie servicer **may decide to buyout** the loan as soon as a borrower misses three payments if the cost of funding the buyout is less than the projected P&I advances and/or the servicer believes the loan will re-perform and therefore make a profit when they re-pool the loan. Ginnie servicers **must buy out the loan** after a permanent modification or if the mortgage defaults and moves towards foreclosure.

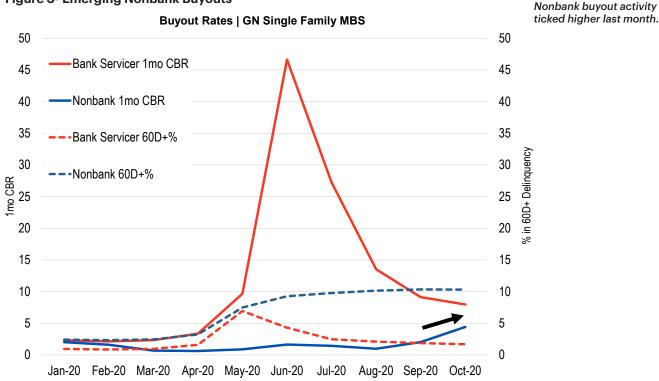
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Servicer balance sheet is a consideration for the timing and size of buyouts. Servicers without access to significant financing, like many nonbanks, may have to postpone buyouts even if they would profit from re-pooling the loan. Large banks have access to deposits and capital that nonbanks do not. For this reason, large bank GN servicers were incredibly efficient at executing buyouts at the first opportunity this year. Figure 3 is a time series of 1mo CBR (conditional buyout rate) prints and the percentage of the balance in serious delinquency.

Bank buyout rates peaked in June at 45 CBR, exactly three months after borrowers entered forbearance plans. Since then, GNMA bank buyouts have stabilized below 10 CBR and the percentage of loans in 60D+ delinquency is very low, just over 1.5%. Nonbank delinquencies increased in line with bank delinquencies through May but have remained in delinquent status rather than bought out of their pools. Over 10% of loans serviced by nonbanks are at least 60D delinquent. Nonbank buyouts ticked higher last month for the first time, from 2 CBR to 4.4 CBR. This is the first indication that nonbank servicers are beginning to buyout delinquent loans.

**Figure 3- Emerging Nonbank Buyouts** 



Bank Servicers: Wells, US Bank, Truist Bank, M&T Bank, Chase, and Citizens Source: CPRCDR and FHN Financial

Large banks only service 13% of the entire outstanding Ginnie balance so any change to nonbank buyout activity is significant. Overall, nonbanks have increased their market share tremendously over the past five years and a few servicers have consolidated a majority of the market share. The three largest nonbanks in GN MBS are Lakeview, PennyMac, and Freedom and together they service over a THIRD of the entire balance. The ten largest nonbanks service over HALF of the GN MBS universe. The increase in nonbank buyouts last month was due to the increase in activity by just a couple servicers. Figures 4 and 5 display the 1mo CBR since the beginning of the year for the ten largest servicers in GN and G2 MBS.

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-Wells

-USB

Lakeview

-MrCooper -Carrington

PennyMac

BOA

−Truist −Chase

Citi

Jan-20

Feb-20

Mar-20

50

45

40

35

30

20

15

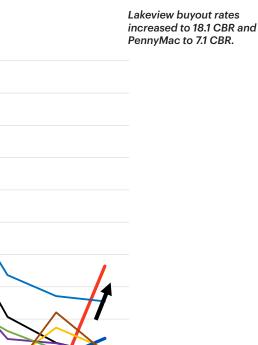
10

5

0

1mo CBR

Figure 4- Buyout Rates by Servicer, GN I MBS



Oct-20

All bank buyouts in GN I MBS peaked in June and have come down since. Carrington and MrCooper (formerly Nationstar) are both nonbanks but have also been moderately active buying out delinquent loans. Lakeview and PennyMac stand out the most in the last two months. Lakeview buyouts increased significantly month-over-month, from 0.2 CBR to 18.1 CBR. PennyMac buyouts increased over the last two months, from 0.6 CBR in August, to 3.7 CBR in September, and then to 7.1 CBR in October.

May-20

Jun-20

Jul-20

Aug-20 Sep-20

Source: CPRCDR and FHN Financial

Apr-20

Buyout Rates | 10 Largest GN I MBS

Legend in Order of Current Balance (Largest to Smallest)

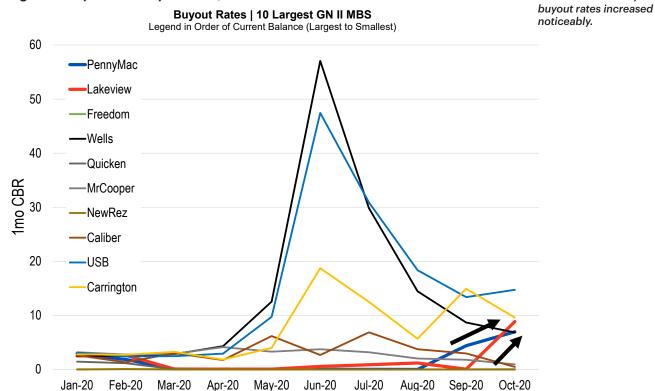
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Source: CPRCDR and FHN Financial

Lakeview and PennyMac



Figure 5- Buyout Rates by Servicer, GN II MBS



The same servicers stand out in G2 performance, PennyMac and Lakeview. The Lakeview buyout rate increased from essentially zero in September to 8.8 CBR in October. PennyMac has increased buyouts two months in a row, printing 4.4 CBR in September and 6.9 CBR in October. Like in GN I, Carrington has also had higher buyout rates throughout the year in their GN II servicing book. However, the balance serviced by Carrington is significantly smaller so the impact of faster buyout speeds is less impactful to overall GN speeds.

Which servicers have the highest buyout risk going forward? Table 1 displays the buyout rate, buyout dollar amount, and the remaining balance in serious delinquency for the 25 largest Ginnie servicers by current balance. Together the three largest servicers, Lakeview, PennyMac, and Freedom service over \$620 billion, or 32% of the total outstanding Ginnie universe. Of the 60D+ delinquent loans outstanding, they service 45%. Each have over \$20b of delinquent loans remaining. MrCooper has the next most outstanding in 60D+ delinquency at \$11b. It is interesting that the third largest servicer, Freedom, also a nonbank with a similar amount in delinquency has yet to signal a change to their buyout activity.

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**Table 1- Key Buyout Fields** 

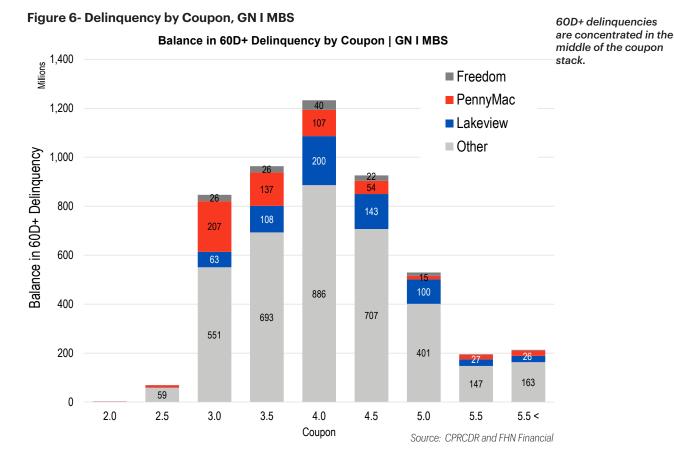
-	GNI								GN II		Total				
-	Oct	Imo CBR Sep	Cha	Oct Buyout \$ (000)	60D+ Balance Remaining \$ (000)	1 Oct	mo CBR Sep	Chg	Oct Buyout \$ (000)	60D+ Balance Remaining \$ (000)	1 Oct	mo CBR Sep	Chg	Oct Buyout \$ (000)	60D+ Balance Remaining \$ (000)
-	Ou	Зер	City	Buyout \$ (000)	Remaining \$ (000)	Ou	оер	City	Buyout \$ (000)	Remaining \$ (000)	Oct	Зер	City	Buyout \$ (000)	Remaining \$ (000)
Total	6.1	10.0	-4.0	637,861	4,554,818	4.2	3.9	0.3	7,991,987	154,333,697	4.3	4.2	0.1	8,629,848	158,888,514
Lakeview	18.2	0.1	18.1	207,902	618,755	8.9	0.1	8.8	1,984,929	24,963,918	9.3	0.1	9.3	2,192,831	25,582,673
PennyMac	7.0	3.7	3.3	41,838	537,570	7.0	4.4	2.6	1,575,728	23,151,708	7.0	4.4	2.6	1,617,566	23,689,278
Freedom	0.0	0.0	0.0	43	127,008	0.0	0.0	0.0	2,041	21,695,098	0.0	0.0	0.0	2,085	21,822,106
Wells	4.5	6.3	1.8	114,805	248,794	6.9	8.7	1.8	991,164	1,884,166	6.5	8.3	1.8	1,105,969	2,132,960
MrCooper	0.9	1.1	0.3	7,124	532,044	1.0	1.8	0.9	87,320	10,826,206	1.0	1.7	8.0	94,444	11,358,250
Quicken	0.0	0.1	0.1	0	55,333	0.0	0.0	0.0	4,586	6,656,314	0.0	0.0	0.0	4,586	6,711,647
NewRez	0.0	0.0	0.0	0	63,305	0.0	0.0	0.0	0	5,738,046	0.0	0.0	0.0	0	5,801,351
USB	12.7	13.6	8.0	110,177	129,117	14.7	13.4	1.3	686,092	702,215	14.4	13.4	1.0	796,269	831,332
Caliber	0.0	0.0	0.0	0	2,306	0.5	3.0	2.5	23,799	2,998,638	0.5	3.0	2.5	23,799	3,000,944
Carrington	5.4	8.7	3.2	33,927	142,274	9.6	14.9	5.3	378,750	2,518,008	9.0	14.1	5.0	412,677	2,660,282
USAA	0.0	0.1	0.1	0	40,028	0.0	0.0	0.0	231	1,996,512	0.0	0.0	0.0	231	2,036,540
Amerihome	3.9	1.6	2.3	4,413	97,491	4.6	3.4	1.3	169,441	3,587,128	4.6	3.3	1.3	173,853	3,684,619
Navy	1.9	20.3	18.3	1,670	23,067	3.4	36.6	33.2	99,922	1,324,610	3.4	36.2	32.8	101,592	1,347,677
Truist	4.6	6.3	1.7	9,542	11,636	7.2	9.8	2.6	212,619	200,474	7.0	9.5	2.5	222,161	212,110
United Shore	0.0	0.0	0.0	0	0	0.0	0.0	0.0	0	1,936,684	0.0	0.0	0.0	0	1,936,684
Loan Depot	13.1	29.2	16.1	1,608	14,565	7.3	5.5	1.8	202,186	1,484,199	7.4	5.7	1.7	203,794	1,498,764
Home Point	2.9	0.0	2.9	399	11,815	1.5	0.3	1.3	42,146	3,162,438	1.5	0.3	1.3	42,545	3,174,253
Money Source	0.0	0.0	0.0	0	3,580	0.0	0.1	0.1	666	2,236,694	0.0	0.1	0.1	666	2,240,274
Guild	0.0	0.0	0.0	0	30,413	0.0	0.0	0.0	0	1,427,125	0.0	0.0	0.0	0	1,457,538
Planet Home Ler	19.2	0.0	19.2	7,194	17,932	22.9	0.0	22.9	450,674	1,236,008	22.8	0.0	22.8	457,868	1,253,939
Chase	5.0	5.3	0.3	21,293	32,361	5.3	6.7	1.3	70,398	158,156	5.3	6.3	1.1	91,691	190,517
MidFirst	6.1	6.7	0.7	10,575	16,041	12.1	12.6	0.6	190,089	1,326,981	11.4	12.0	0.6	200,664	1,343,022
Mortgage Resea	0.0	0.0	0.0	0	0	0.0	0.0	0.0	0	586,462	0.0	0.0	0.0	0	586,462
Citizens	0.0	0.0	0.0	0	7,422	0.1	0.1	0.0	1,164	1,158,858	0.1	0.1	0.0	1,164	1,166,281
M&T	10.3	7.5	2.8	4,939	4,876	13.0	13.4	0.4	194,112	287,664	12.9	13.2	0.3	199,051	292,540

Source: CPRCDR and FHN Financial

Where is buyout risk concentrated by coupon? Figures 6 and 7 display the balance in 60D+ delinquency by coupon for the three largest servicers, Lakeview, PennyMac, and Freedom. In GN I MBS, buyout risk is concentrated in the middle of the coupon stack. The percentage of each coupon in 60D+ for 3.5s, 4.0s, and 4.5s is 5.2%, 5.6%, and 4.1%, respectively. An increase in speeds across nonbanks would move prepayments for those coupons but to a lesser degree than in G2 MBS because the share of 60D+ loans in each coupon is less.

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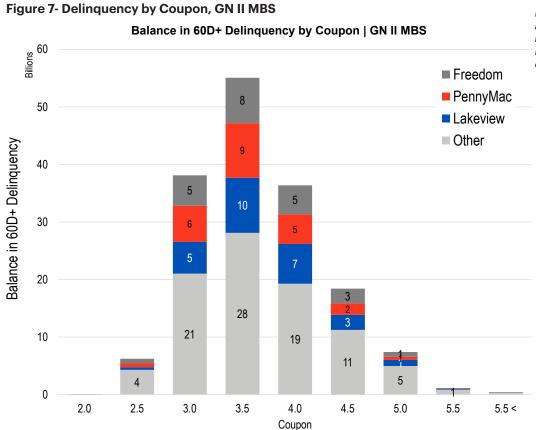


The G2 universe is significantly larger than the G1 universe so an uptick in buyouts by G2 nonbanks will affect more holdings and more investors. The percentage of each coupon in 60D+ delinquency is also significantly larger. The balance by coupon in 60D+ delinquency for 3.0s, 3.5s, 4.0s, and 4.5s is 6.8%, 10.4%, 13.1%, and 13.9%. The three largest servicers carry similar balances to each other across coupons. A change to the buyout activity of any one of those three servicers, or all of them, will meaningfully affect speeds.

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Source: CPRCDR and FHN Financial





Freedom, PennyMac, and Lakeview service nearly half of the loans in delinquency across coupons in G2 MBS.

How long will it take to clear the current delinquency pipelines? How much faster will prepayment speeds be during nonbank buyout programs? Table 2 shows the voluntary speeds and buyout rates (1mo VPR + 1mo CBR= 1mo CPR) by coupon for loans serviced by Lakeview and PennyMac. It also displays the amount each servicer bought out last month across the coupon stack and the balance of seriously delinquent loans remaining. The far right column displays how many months it would take to clear out the pipeline of delinquent loans by coupon, assuming current rates.

The exercise is worthwhile because it provides context between the amount of loans likely to be bought out and the current buyout rates. However, there are three important caveats. One, typically servicers buyout delinquent loans in chunks rather than a steady amount each month. Two, the exercise assumes the entire 60D+ balance remains seriously delinquent and no new loans roll into serious delinquency. Three, and most importantly, it assumes current speeds. *The October speeds provide a floor for involuntary prepayments over the next 6 months. Overall CPR prints will most likely increase as buyouts continue and voluntary speeds remain elevated.* 

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**Table 2- Number of Months to Clear Delinquency Pipelines** 

keview						
		Speed Co	omponant		60D+ Balance	Months to Clear
	1mo CPR	1mo VPR	1mo CBR	Buyout \$	Remaining \$	DQ Pipeline
3.0	40.8	40.7	0.1	2,888,973	4,857,570,654	1,681
3.5	36.5	36.4	0.1	3,780,135	8,580,694,756	2,270
4.0	36.5	30.6	5.9	240,628,311	6,342,118,774	26
4.5	62.7	16.5	46.2	1,094,230,267	2,403,057,690	2
5.0	60.4	13.5	46.9	406,239,888	961,786,797	2
5.5	53.3	10.9	42.4	75,033,269	139,824,685	2

PennyMa	С					
		Speed Co	omponant		60D+ Balance	Months to Clear
	1mo CPR	1mo VPR	1mo CBR	Buyout \$	Remaining \$	DQ Pipeline
3.0	41.5	37.8	3.7	246,217,544	5,782,710,833	23
3.5	43.1	34.0	9.1	663,770,343	8,810,660,061	13
4.0	43.2	30.8	12.4	420,850,199	4,863,278,636	12
4.5	42.7	27.7	15.0	174,413,102	1,879,725,472	11
5.0	40.7	24.7	16.0	45,487,955	522,535,231	11
5.5	29.1	16.5	12.6	4,454,937	38,292,306	9

Source: CPRCDR and FHN Financial

At current speeds, Lakeview could clear out the delinquency pipeline in 4.5s-5.5s in just two months. It would take 26 months, at 5.9 CBR, for Lakeview to clear out the delinquent balance in 4.0s. They have essentially not started buyouts in a meaningful way for 3.0-3.5s. It would take PennyMac 9-13 months to buyout all of their delinquent loans in 3.5s-5.5s, assuming monthly buyouts between 9-16 CBR. In 3.0s, it would take almost two years for PennyMac to buy out the \$5.78b delinquent loans remaining in the coupon.

If other nonbank servicers follow a similar pattern, higher coupons carry the most buyout risk over the next 1-3 months. After completing the buyouts in the higher coupons, servicers will focus on the lower coupons over the next 2-6 months. The scale of the buyouts for the largest nonbanks is significant.

In summary, buyout risk will remain at the forefront of investors' minds. Forbearance timelines, delinquencies pipelines, and an increasing role of nonbank servicers will influence valuations. Certainly, other factors will also impact the Ginnie prepayment landscape next year, such as policy and leadership changes. We will address the many of these themes in the FHN Financial Mortgage Strategy Annual Outlook next month. Below are the key points from this analysis:

- Forbearance is declining and the majority of borrowers will end the 12-month forbearance period in 1Q21. However, the percentage of loans in 60D+ delinquency remains elevated, especially in FHA issuance.
- The pickup in buyouts by Lakeview and PennyMac in October is the first sign of an increase in nonbank buyouts to come.
- Lakeview, PennyMac, and Freedom are the three largest servicers in GN MBS.
   Together they service 32% of the entire outstanding balance and 45% of the loans in serious delinquency.
- Buyout risk is concentrated in the middle of the coupon stack by the three largest servicers. Servicers may clear out the smaller balances of delinquencies in higher coupons before lower coupons.

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## MBS Snapshot

				В	hange			52 Week	
	Novem	ber 18, 2020	Z-Score*	Week	MTD	YTD	High	Low	Avg
D. Janes									
Prices									
30 Year	1.5	100.84	0.4	(0.36)	0.14	0.16	101.33	100.25	100.77
	2.0	103.48	1.2	(0.16)	0.33	1.20	103.75	102.28	103.13
	2.5	104.58	0.8	(0.02)	0.36	5.66	105.39	98.47	102.86
	3.0	104.61	0.4	0.20	0.08	3.17	106.06	101.00	104.02
	3.5	105.64	0.8	0.14	0.02	4.20	106.11	101.50	104.64
	4.0	106.58	0.7	(0.08)	(0.23)	3.70	106.94	103.19	105.75
15 Year	1.5	102.31	0.5	(0.05)	0.19	0.58	102.75	101.73	102.21
	2.0	103.92	0.9	(0.02)	0.16	5.19	104.28	98.33	102.20
	2.5	104.09	0.4	0.09	0.11	3.16	105.25	100.47	103.47
	3.0	104.73	0.4	0.02	0.02	2.22	105.64	101.66	104.29
	3.5	105.78	1.0	0.06	0.11	1.97	106.13	103.38	105.01
	4.0	106.06	0.8	(0.03)	(0.05)	1.56	107.00	104.20	105.51
	4.5	104.02	-0.4	` ′	, ,	1.20	106.50	102.66	103.32
20 Year	2.0	104.02	0.5	(1.11) (0.36)	(0.98) 0.19	0.37	103.89	102.66	104.41
20 fear	2.5	103.53	0.5	(0.22)	0.19	2.64	105.59	99.97	103.40
	3.0	104.89	0.3	0.02	(0.02)	0.97	106.31	102.14	104.48
	3.5	105.80	0.8	0.17	0.05	1.00	106.42	103.53	105.14
	4.0	106.83	8.0	0.05	(0.11)	0.72	107.03	104.25	106.16
	4.5	108.28	0.9	0.16	(0.02)	1.36	108.69	105.09	107.48
	5.0	109.97	1.2	(0.22)	0.06	2.16	110.19	106.02	108.59
I-Spreads (UST)									
30 Year	2.0	71.9	0.9	6.8	(10.7)	107.2	84.2	4.9	56.7
oo roui	2.5	58.5	0.0	11.8	(12.8)	93.8	149.0	(46.1)	56.9
	3.0	75.6	0.0	5.7	1.3	52.3	158.0	18.8	73.2
	3.5	54.0	-1.5 . <b>-</b>	(7.0)	(9.4)	-5.9	195.4	53.7	84.9
	4.0	41.3	-1.7	(0.7)	(2.5)	-17.6	200.5 212.1	37.3 38.7	82.6
	4.5 5.0	41.7 49.3	-1.4 -1.5	(1.7) (0.0)	(1.5) (7.1)	-17.7 -27.8	212.1 191.4	38.7 47.2	76.3 83.0
15 Year	2.0	22.4	<del>-1.5</del> -0.4	12.9	(2.3)	33.7	159.2	(25.2)	32.7
	2.5	33.0	-0.2	0.6	(4.7)	27.6	151.9	(4.1)	36.6
	3.0	34.8	-0.8	(5.1)	(4.9)	-16.1	178.6	32.8	47.4
	3.5	36.3	-1.0	3.4	2.8	-37.1	175.3	27.4	55.6
	4.0	16.8	-1.6	(9.4)	(4.0)	-19.4	148.1	16.8	47.5

## Primary Market

Mortgage Ra	tes		52 Week						
Conforming	30 Year	2.96	-1.5	(0.10)	(0.10)	(0.90)	4.12	2.96	3.43
	15 Year	2.48	-1.6	(0.14)	(0.15)	(0.93)	3.44	2.45	2.91
	5x1 Hybrid	3.03	-1.2	0.00	(0.01)	(0.46)	4.24	2.89	3.38

Borrower Activity							52 Week	
MBA Refinance Index	3,902	0.6	(72)	(48)	2,043	6,419	1,375	3,388
MBA Purchase Index	304	0.6	10	3	54	327	186	283

Z-Score (12mo):

Green	1.0 standard deviation low price or high yield/spread
Yellow	Mean
Red	1.0 standard deviation high price or low yield/spread

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## CMO Spreads

				C	hange		5.	2 Week	
	Nov	rember 18, 2020	Z-Score	Week	MTD	YTD	High	Low	Avg
PACs									
30 Year	2 yr	57	-0.3	0	0	15	108	39	63
	3 yr	60	-0.4	0	0	12	114	45	68
	4 yr	65	-0.7	0	0	5	126	57	77
	5 yr	70	-0.7	0	0	3	133	64	83
	7 yr 10 yr	80 100	-0.4 -0.4	0	0	10 13	136 153	67 84	88 106
15 Year	2 yr	50	-0.4	0	0	8	108	39	60
	3 yr	60	-0.4	0	0	12	114	45	68
	4 yr	65	-0.6	0	0	5	126	57	77
	5 yr	70	-0.6	0	0	5	131	62	82
	7 yr	80	-0.3	0	0	15	131	62	85
	10 yr	100	-0.3	0	0	15	151	82	104
Sequentials									
30 Year	2 yr	57	-0.3	0	0	15	108	39	63
	3 yr	60	-0.4	0	0	12	114	45	68
	4 yr	65	-0.7	0	0	5	126	57	77
	5 yr	70	-0.7	0	0	3	133	64	83
	7 yr 10 yr	80 100	-0.4 -0.4	0	0 0	10 13	136 153	67 84	88 106
15 Year	2 yr	50	-0.4	0	0	8	108	39	60
10 1001	2 yr	60	-0.4	0	0	12	114	45	68
	4 yr	65	-0.6	0	0	5	126	57	77
	5 yr	70	-0.6	0	0	5	131	62	82
	7 yr	80	-0.0	0	0	15	131	62	85
	10 yr	100	-0.3	0	0	15	151	82	105
ARM (Z-spre	eads)								
( -1	,								
5x1 2/2/5	2.00	33	-1.4	(4)	(9)	(21)	124	33	69
	2.50	39	-1.4	(4)	(9)	(21)	130	39	75
	3.00	43	-1.4	(4)	(9)	(21)	134	43	79
	3.50	48	-1.4	(4)	(9)	(20)	138	48	83
7x1 5/2/5	2.00	41	-1.4	(4)	(9)	(21)	132	41	77
-	2.50	47	-1.4	(4)	(9)	(21)	138	47	83
	3.00	57	-1.4	(4)	(9)	(21)	148	57	93
	3.50	65	-1.4	(4)	(9)	(21)	156	65	101
10x1 5/2/5	2.00	51	-1. <del>4</del> -1.5	(4)	(9)	(29)	150	51	92
10/1 0/2/0									
	2.50	65	-1.4	(4)	(9)	(21)	156	65	101
	3.00	70	-1.4	(4)	(9)	(21)	161	70	106
	3.50	76	-1.3	(4)	(9)	(17)	163	76	109

<sup>\*</sup> YTM

<sup>\*\*</sup> Spreads calculated to 15 CPB.

CMO Floate	r (Discount Margin	s)							
Passthru	6.5 Cap	29	-1.1	0	0	(12)	70	23	41
	7.0 Cap	29	-1.1	0	0	(8)	70	23	40
Support	5.0 Cap	75	-1.2	0	0	(40)	125	75	89
	5.5 Cap	70	-1.2	0	0	(35)	120	70	84
	6.0 Cap	65	-1.2	0	0	(30)	115	65	79

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Alternative	Marke	ts							
				C	hange		5	2 Week	
	Nove	ember 18, 2020	Z-Score	Week	MTD	YTD	High	Low	Avg
CMBS Spreads									
New Issue	3у	36	-1.0	(2)	(2)	(7)	175	36	83
	5y	68	-0.9	(2)	(4)	(4)	190	62	104
	7y	85	-0.7	0	(2)	(2)	200	73	112
	10y	87	-0.8	(2)	(3)	(8)	225	79	118
ACMBS									
Fixed (N-Spread)	7y	31	-1.2	(1)	(4)	(16)	100	31	46
	10y	35	-1.1	(1)	(2)	(18)	115	35	51
Floating (DM)	7y	31	-1.2	0	1	(20)	70	28	43
	10y	33	-1.3	0	1	(24)	80	30	49
RMBS 2.0									
AAA CC Price Drop	15yr	(1.50)	(0.05)	0.25	0.25	(1.00)	(0.50)	(2.25)	(1.47)
	30yr	(2.00)	(0.10)	0.25	0.25	(1.06)	(0.94)	(2.75)	(1.93)
Sprd to Swaps	Front SEQ	110	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Agencies									
Bullets	2y	2.1	-0.6	0.4	(0.2)	0.4	19.1	(0.5)	4.5
	3y	3.7	-0.8	0.7	0.5	(1.0)	25.9	2.0	7.7
	5y	12.4	-0.3	(0.2)	(1.9)	9.3	31.3	3.1	14.4
	10y	26.2	-0.6	2.2	(2.0)	4.5	63.8	21.0	32.1
Callables	5NC1	17.7	-1.4	(3.7)	(3.0)	(11.2)	95.8	17.7	38.3
	7NC1	25.1	-1.4	(4.7)	(5.3)	(17.5)	111.7	25.1	50.4
	10NC1 15NC1	46.4 65.3	-1.4 -1.1	(2.1) (8.7)	(4.5) (2.0)	(23.3) (16.4)	134.1 159.2	46.4 61.4	74.0 90.6
	IONCI	00.3	-1.1	(0.1)	(2.0)	(10.4)	108.2	01.4	90.0

			C	hange		52 Week			
			Week	MTD	YTD	High	Low	Avg	
Static									
Price	106.62	0.3	(0.06)	(80.0)	2.21	107.43	103.30	106.26	
Coupon	3.23	-2.2	0.00	(0.05)	(0.34)	3.59	3.23	3.46	
Yield	0.84	-0.7	0.05	(0.01)	(1.62)	2.84	0.53	1.37	
WAL	3.00	-0.7	0.06	0.02	(1.85)	6.25	2.65	3.56	
Option-Adjusted	d								
Effective Duration	1.33	-0.8	0.06	0.03	(1.72)	3.86	1.15	1.83	
Effective Convexity	-1.02	-0.2	(0.12)	(0.07)	0.74	-0.02	-1.99	-0.89	
LOAS (bps)	22	-0.9	(0.27)	1.21	(15.37)	153	14	39	
Mix									
30YR	89.0%	-2.6	0.0%	-0.3%	-0.9%	90.0%	89.0%	89.8%	
15YR	11.0%	2.6	0.0%	0.3%	0.9%	11.0%	10.0%	10.2%	
Nominal Return									

5 Day 0.03% 10 Day -0.06% MTD -0.06% QTD -0.13% YTD 3.48% 12 Month 3.85%

Source: MTGINDEX data from the Yield Book.

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## Specified Pool Carry and Breakevens

as of 11/18/2020

		Payup				1-Month	Cohort Hist. CPR		Carry	B/E			Libor	Effective	Effective
Coupon	Specification	(ticks)	Price	WAC	WALA	Proj CPR ^	1mo	3mo	(ticks)	Months	YTM	WAL	OAS	Duration	Convexity
3.0	TBA (Cheapest to Deliver)	-(tiono)	104.609	3.70	49	40.4	4.9	5.7	0.33	World	1.37	3.10	57.29	1.48	-1.74
3.0	LLB 85k	208.0	111.109	3.51	49	14.3	7.4	7.5	-0.16	n/a	0.86	5.53	-0.69	3.72	-1.34
3.0	MLB 110k	193.0	110.641	3.57	51	16.6	6.7	7.3	-0.06	n/a	0.76	5.03	-7.85	2.97	-1.61
3.0	HLB 150k	157.0	109.516	3.51	50	23.1	5.9	6.8	-0.11	n/a	0.60	4.16	-18.90	1.36	-1.96
3.0	175k Max	157.0	109.516	3.66	53	27.7	5.7	6.6	-0.02	n/a	0.33	3.69	-38.03	0.55	-1.69
3.0	200k Max	96.0	107.609	3.67	52	29.9	4.9	6.0	0.14	n/a	0.73	3.53	-2.08	0.84	-1.81
3.0	New Wala	34.0	105.672	4.11	24	55.6	0.1	0.0	-1.33	n/a	0.29	2.19	-8.96	-0.03	-0.06
3.0	20yr	8.0	104.859	3.62	51	34.0	5.1	5.6	-0.02	n/a	1.23	2.96	62.00	1.61	-1.03
3.0	Conv. Jumbo (CK)	-34.0	103.547	3.77	52	62.8	3.8	4.0	0.49	n/a	0.95	1.87	46.27	0.64	-0.36
3.5	TBA (Cheapest to Deliver)		105.641	4.07	38	42.2	7.3	8.0	-0.25		1.55	3.18	81.43	1.41	-1.31
3.5	LLB 85k	250.0	113.453	4.02	40	18.2	6.5	7.2	0.10	712.3	0.66	4.98	-12.82	2.76	-1.16
3.5	MLB 110k	222.0	112.578	4.05	43	21.7	6.9	7.4	0.10	641.6	0.57	4.50	-16.89	1.99	-1.21
3.5	HLB 150k	176.0	111.141	4.03	35	29.3	6.3	7.0	0.27	343.8	0.50	3.88	-17.84	0.95	-1.13
3.5	175k Max	166.0	110.828	3.96	54	29.0	6.1	6.5	0.28	315.0	0.42	3.65	-22.31	0.60	-1.17
3.5	200k Max	112.0	109.141	3.95	38	36.5	3.5	4.9	0.46	159.1	0.55	3.25	-4.85	-0.05	-1.05
3.5	New Wala	40.0	106.891	4.57	22	69.6	2.7	2.7	-4.79	n/a	-1.69	1.32	-132.97	-1.62	3.15
4.0	TBA (Cheapest to Deliver)		106.578	4.48	33	40.6	6.6	7.1	-0.83		1.67	3.12	104.48	1.34	-0.86
4.0	LLB 85k	272.0	115.078	4.40	40	40.6 19.8	8.4	8.7	-0.63 -0.07	359.8	0.70	4.82	-4.62	2.55	-0.80
4.0	MLB 110k	220.0	113.453	4.39	38	23.4	7.4	8.3	-0.04	281.0	0.67	4.24	-1.34	1.69	-0.94
4.0	HLB 150k	162.0	111.641	4.43	43	31.8	7.2	7.9	-0.45	429.7	0.67	3.67	6.25	0.97	-0.73
4.0	175k Max	187.0	112.422	4.38	54	28.3	7.0	7.7	-0.17	285.5	0.49	3.68	-7.71	0.83	-0.70
4.0	200k Max	140.0	110.953	4.39	41	40.1	5.0	5.6	-1.04	n/a	0.18	2.96	-21.03	-0.38	-0.09
4.0	New Wala	44.0	107.953	4.91	24	55.7	3.6	3.4	-0.64	241.8	-0.10	2.00	-22.36	0.11	1.16

<sup>^</sup> Source: FHN Financial, Yieldbook

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