

JUNE 16, 2020

# **MORTGAGE STRATEGY MONTHLY**

## **Avoid Negative Yields**

p. 2

The most pressing risk in the MBS market in the current environment is a negative yield profile on a noticeable percentage of assets in the market. The FOMC has stated that it is not in the current policy mix to produce negative lending rates, but its purchases of MBS securities have created a negative yield profile for a surprisingly high percentage of assets in the MBS market. This analysis presents these results using a broad sample of the market and lays out options for investors to avoid pitfalls.

- Walt Schmidt

## **Evolving Servicer Focus on Prepays**

p. 10

The composition of the loans that printed faster-than-expected speeds in the May prepayment report signal that the market may be entering phase two of the refi wave. The report contains evidence that originators are shifting their attention away from more recent issuance to seasoned loans. Investors should consider a possibility of increased prepayment risk in seasoned, premium loans in the near term.

— Alexis Vilimas

## **Market Update**

p. 17

Month-to-date, conventional 30yr lower coupons outperformed versus UST hedges with the upper wing underperforming, 15yr production coupon MBS mostly outperformed UST. Conventional 30yr outperformed swaps on the wings while the middle coupons underperformed, 15yr outperformed against swaps across the stack. 2-4yr CMO spreads are 7-16 bps tighter since May. Hybrid spreads are 10bps tighter. The payups for loan balance specified pools 2.5s-4.5s increased by 11 – 25 ticks since the end of last month. 100% NY specified pools payups were mixed. Fixed-rate prepayment speeds increased in May by 0.9%. Despite one less business day month-over-month and lower readings on the Refinance Index, speeds came in faster than consensus. The effects of social distancing and forbearance on prepayment speeds continue to be offset by lower primary rates during the refi window. For more details, please see our published prepayment reports.

- Dylan White

#### MORTGAGE STRATEGIES

Walt Schmidt, CFA 312.258.5020 walt.schmidt@fhnfinancial.com

Alexis Vilimas 312.258.5066 alexis.vilimas@fhnfinancial.com

Dylan White 312.258.5057 dylan.white@fhnfinancial.com

FHNFINANCIAL.COM 800.456.5460



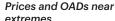
Executive Summary: The most pressing risk in the MBS market in the current environment is a negative yield profile on a noticeable percentage of assets in the market. The FOMC has stated that it is not in the current policy mix to produce negative lending rates, but its purchases of MBS securities have created a negative yield profile for a surprisingly high percentage of assets in the MBS market. This analysis presents these results using a broad sample of the market and lays out options for investors to avoid pitfalls.

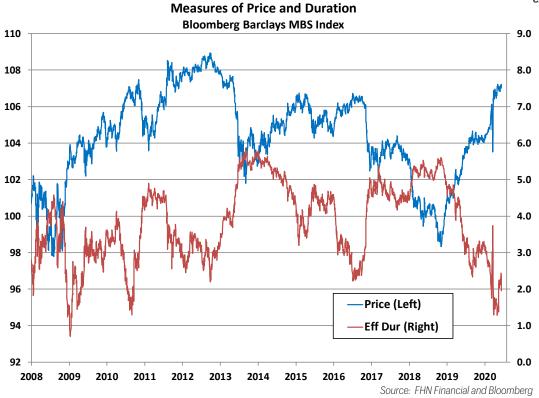
FOMC Chair Powell noted during a moderated discussion at the Peterson Institute for International Economics in May that, "The committee's (i.e. the FOMC) view on negative rates really has not changed. This is not something we're looking at." At the post-FOMC press conference last week, the Chair stated that, "we've now said that we don't go any lower than this", referring to the policy FOMC rate.

At the same press conference, the Chair also stated that, "we're using our...lending tools to an unprecedented extent." The result of that in the MBS market is an abnormally high dollar price profile and an abnormally flat coupon stack.

The data in Figure 1 below displays a good view of both the dollar price and the OAD of the MBS index (Bloomberg/Barclays index) going back to the beginning of the financial crisis in 2008/2009.







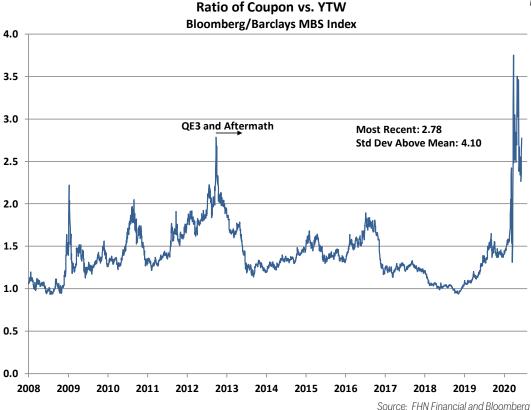
June 16, 2020 Page 2 of 20



The dollar price of the MBS market was slightly higher in 2012 than it is now, and the OAD of the market was briefly shorter in 2009, both periods of initial QE response by the FOMC. However, the yield of the overall MBS index is very low currently. More importantly, as displayed in Figure 2 below, the ratio of the average MBS coupon to the model-projected yield is still near the highest on record after three months of Covid-induced volatility. In other words, the actual premium risk in the MBS market is very high.

Figure 2: A Second Look at Premium Risk in the MBS Market

Premium risk highlighted in a stark view.



These views of the overall market are a good starting point, but investors do not typically buy the "entire" market. They invest in individual cusips or TBA transactions. To that end, we performed a quick study of almost 4,000 different cusips that represent all of the Fannie Major pools that have been issued since 2009. We did not limit the study to just the 30yr Majors, although those dominate due to their larger pool sizes. Rather we looked at all four amortization types (30yr, 20yr, 15yr and 10yr) as well as the major CK/CJ and LTV cohorts.

This produced a useable data set of just under 3,800 pools with an unpaid balance of around \$838 billion. Coupons range from 2.00% to 7.00%, but the data are dominated by the 2.00% through 4.00% coupons across the various program types.

It was obvious going into this analysis that there would be certain pools and cohorts that were displaying a negative yield profile, based on both historical and model projected speeds. However, we were not prepared to see just how much of the market has been affected. We start with the overall summary data in Figure 3 below.

June 16, 2020 Page 3 of 20



Negative yields in the **Current Yield Profile of All Major Pools Issued Since 2009** mortgage market are a REAL issue. \$838 Billion UPB in Approximately 3,800 Pools 50% 400 Billions 43% 45% 350 40% 300 32% 35% 250 30% 26% 200 25% 20% 150 14% 15% 100 10% 50 5% 0%

Figure 3: A High Percentage of the Fannie Major Pool Market Produces a Negative Yield

We used Bloomberg pricing as of Friday's close and ran simple yield calculations for all of the pools in the \$838 billion data set and then established four breakpoints:

Negative Yield

(3mo CPR)

% of Sample

Negative Yield

(YB Projection)

Source: FHN Financial, Bloomberg and YieldBook

Yield less than 50 basis points at the 1mo CPR historical speed.

Negative Yield

(1mo CPR)

UPB

Yield Less Than 0.50% (1mo CPR)

- Negative yield using the 1mo CPR historical speed.
- Negative yield using the 3mo CPR historical speed.
- Negative yield using the YieldBook (v99) projected speed.

The results are quite clear. Between 14% and 32% of the Fannie Major Pool market is producing a *negative yield* at current prices, on the basis of current unpaid balance. And almost half of the market is producing a yield below 50 basis points. A further breakdown of the data at the program and coupon level is presented in the Appendix at the end of this article. This shows that, generally speaking, the longer the am schedule, the better, and high LTV cohorts look especially compelling.

Of course, this analysis is skewed and NOT representative of the overall MBS market. In fact, the Major Pool market, which was once considered a higher-quality, multi-servicer, diversified pool sector, has largely turned into a worst-to-deliver market (or at least very close to that).

The fact that this analysis is a bit skewed is actually good news. Investors do not need to simply buy "the market" when they invest in MBS and CMOs. Rather, investors have the ability to choose assets based on a range of program, coupon, vintage, collateral and structure types that can help to protect against the possibility of realizing negative yield outcomes.

June 16, 2020 Page 4 of 20

## MORTGAGE STRATEGY MONTHLY | AVOID NEGATIVE YIELDS



Every cusip in the mortgage market is different, and this is certainly a cusip-specific market. In other words, it is not enough to like a sector, or even a coupon within the sector. EVERY bond is unique and must be judged on its own merits.

The analysis in Table 1 below is fairly extensive, but it does a nice job of highlighting the risk/reward profile of assets in the mortgage sector. When investors look at a mortgage bond, they tend to think of a bond in term of the Bloomberg Yield Table. In other words, how does a bond look in the base case and then in rates up and down 300 bps scenarios. Leaving aside the debate about efficacy of the prepay assumption (i.e. street consensus vs. model speeds), this is a typical first look at most mortgage assets, particularly in the agency CMO and MBS sectors.

The data in Table 1 below is essentially this sort of analysis, but it is done in a much more comprehensive manner. It looks at both static and dynamic results, all using the v99 version of the YieldBook prepayment model.

June 16, 2020 Page 5 of 20



## Table 1: Risk/Reward Profiles for a Sample of Mortgage Assets

A sample of assets to highlight risk/reward along the dimensions of yield and total return.

### Security Analysis

as of 6/16/2020

	Mtg				Current		# of		Avg	Libor	Eff	Eff	YB Proj	ection	Histor	rical		Curr	Curr
Security	Description	Price	Age	WAM	Coupon	WAC	Loans	YTM	Life	OAS	Dura	Convx	1yr CPR	LT CPR	1mo CPR	3mo CPR	FICO	Ln Size	LTV
FNR 2020-41 E	2/2 Front Seq	101-18	1	357	2.00	3.04	28,731	-0.05	0.83	16.9	-0.39	-1.91	22.67	19.42	0.42	NA	771	345,636	70
FN MA3685	FNCL	105-12	14	344	3.00	4.04	7,999	0.40	2.17	1.4	0.48	-0.49	48.56	36.57	53.97	56.50	760	312,826	71
FN MA3709	FNCI	104.63	14	164	2.50	3.46	1,419	0.19	2.08	-17.7	0.71	-0.51	43.92	34.47	53.81	47.54	757	236,980	59
FN BP8590	FNCI	103-16	1	180	2.00	2.81	188	0.76	2.99	9.1	1.44	-2.50	27.22	23.41	NA	NA	782	283,996	62
FR RB5065	FNCT	102-28	1	239	2.00	3.03	3,850	0.98	3.04	17.9	2.14	-2.85	27.74	25.15	NA	NA	771	296,028	66
FR RA2893	FNCL	104-04	1	358	2.50	3.42	175	1.46	4.39	48.9	3.50	-2.39	15.95	18.60	NA	NA	757	328,401	94
FNR 2020-45 HB	HLTV PAC	102-05	0	360	1.75	3.39	NA	1.25	4.81	20.0	3.64	-2.45	13.10	18.94	NA	NA	756	343,845	94
FNR 2017-105 N	100% NY PT	106-03	34	318	3.00	4.96	150	1.58	4.76	81.9	4.16	-0.67	19.13	16.86	22.06	8.13	709	270,054	59

			Price	Shock: Imr	nediate Ra	te Shock			
Security	dn300	dn150	dn100	dn50	base	up50	up100	up150	up300
FNR 2020-41 E	0.43	-0.11	-0.25	-0.28	0.00	-0.11	-0.84	-2.00	-6.92
FN MA3685	2.92	1.05	0.57	0.22	0.00	-0.36	-1.23	-2.99	-12.08
FN MA3709	2.60	1.10	0.68	0.32	0.00	-0.45	-1.26	-2.61	-8.66
FN BP8590	2.09	0.76	0.59	0.44	0.00	-1.05	-2.73	-4.86	-12.30
FR RB5065	3.16	1.56	1.18	0.76	0.00	-1.43	-3.53	-6.15	-15.35
FR RA2893	6.68	3.50	2.56	1.47	0.00	-2.07	-4.77	-8.00	-19.28
FNR 2020-45 HB	8.36	4.57	3.27	1.72	0.00	-2.08	-4.66	-7.65	-18.05
FNR 2017-105 N	11.87	5.90	3.96	2.01	0.00	-2.17	-4.60	-7.33	-16.91

			YTM: Imm	ediate Rate	Shock			
dn300	dn150	dn100	dn50	base	up50	up100	up150	up300
-0.98	-0.98	-0.98	-0.77	-0.05	1.22	1.34	1.40	1.51
-0.45	-0.45	-0.45	-0.26	0.40	1.19	1.79	2.11	2.35
-0.40	-0.40	-0.40	-0.28	0.19	0.73	1.12	1.36	1.55
-0.10	-0.10	-0.10	0.13	0.76	1.15	1.28	1.31	1.37
0.27	0.27	0.27	0.46	0.98	1.37	1.53	1.56	1.59
0.97	0.97	0.97	1.11	1.46	1.75	1.91	1.97	2.06
1.01	1.01	1.01	1.08	1.25	1.39	1.40	1.41	1.47
1.43	1.43	1.43	1.47	1.59	1.72	1.86	1.99	2.23

		WAL Ch	ange: Imi	mediate Ra	te Shock (	Except Ba	se Case)		
Security	dn300	dn150	dn100	dn50	base	up50	up100	up 150	up300
FNR 2020-41 E	-0.3	-0.3	-0.3	-0.2	0.8	1.4	1.8	2.1	2.7
FN MA3685	-0.6	-0.6	-0.6	-0.5	2.2	1.1	2.8	4.9	7.8
FN MA3709	-0.4	-0.4	-0.4	-0.4	2.1	0.7	1.5	2.3	3.2
FN BP8590	-1.3	-1.3	-1.3	-1.0	3.0	1.4	2.3	2.6	3.1
FR RB5065	-1.3	-1.3	-1.3	-1.1	3.0	2.0	3.7	4.2	4.9
FR RA2893	-1.5	-1.5	-1.5	-1.2	4.4	1.9	3.7	4.7	6.7
FNR 2020-45 HB	-1.6	-1.6	-1.6	-1.3	4.8	2.0	2.1	2.4	3.8
FNR 2017-105 N	-0.5	-0.5	-0.5	-0.4	4.8	0.5	1.3	2.1	4.7

		Lif	e CPR: Imn	nediate Rat	e Shock			
dn300	dn150	dn100	dn50	base	up50	up100	up150	up300
43.1	43.1	43.1	35.9	19.4	9.1	6.8	5.7	4.2
46.9	46.9	46.9	44.7	36.6	25.5	16.1	10.5	5.8
43.3	43.3	43.3	41.6	34.5	25.2	17.4	12.2	7.5
41.7	41.7	41.7	37.2	23.4	13.0	8.9	7.7	5.8
42.6	42.6	42.6	38.3	25.2	13.3	7.7	6.5	5.0
28.3	28.3	28.3	25.6	18.6	12.3	8.6	7.1	4.6
28.5	28.5	28.5	25.9	18.9	12.4	8.5	6.9	4.5
19.1	19.1	19.1	18.5	16.9	14.8	12.7	10.6	6.2

		Total	Rate of F	Return: 12m	o Horizon	(Gradual S	Shock)		
Security	dn300	dn150	dn100	dn50	base	up50	up100	up150	up300
FNR 2020-41 E	-0.23	-0.23	-0.28	-0.23	0.01	0.85	0.34	1.38	-3.61
FN MA3685	0.56	0.56	-0.06	0.03	0.13	0.30	-0.23	-0.28	-8.16
FN MA3709	0.51	0.51	-0.07	0.03	0.02	0.04	-0.43	-0.23	-5.36
FN BP8590	0.73	0.73	0.07	0.45	0.69	0.41	-0.54	-1.40	-9.21
FR RB5065	1.33	1.33	0.66	0.90	0.89	0.33	-0.65	-2.57	-12.29
FR RA2893	3.06	3.06	2.51	2.17	1.42	0.07	-1.04	-4.22	-16.09
FNR 2020-45 HB	6.78	4.15	3.30	2.38	1.03	-0.55	-2.44	-5.04	-14.60
FNR 2017-105 N	4.05	4.05	4.87	2.98	1.47	-0.17	-1.11	-3.51	-12.95

	Project	ed Principa	al Paydown	(%): 1st 12	Months (G	radual Sho	ock)	
dn300	dn150	dn100	dn50	base	up50	up100	up150	up300
100.0	100.0	100.0	100.0	81.2	35.7	18.6	15.5	13.1
53.9	53.9	53.9	52.9	49.5	43.7	37.8	31.6	21.7
50.9	50.9	50.9	50.2	47.2	41.9	36.4	31.5	22.9
42.9	42.9	43.0	40.6	31.2	19.5	13.0	10.8	8.9
41.6	41.6	41.6	39.1	30.4	17.3	9.2	7.2	5.9
24.8	24.8	24.8	23.0	17.6	10.6	6.4	5.1	3.8
8.6	8.6	8.6	6.8	4.9	4.9	4.9	4.7	4.2
21.8	21.8	21.8	21.5	20.6	19.3	17.9	16.4	13.3

All analytics performed on the Yield Book using the v99 prepayment model.

 ${\it Total \ Return\ analytics\ assume\ constant-OAS\ pricing.}$ 

	Mtg	%	%	1st	2nd		Broker	Corr.		% 1st		% 2nd
Security	Description	Investor/a	cation	State	State	Retail	TP0	TP0	First Servicer	Servicer	Second Servicer	Servicer
FNR 2020-41 E	2/2 Front Seq	0.2	2.7	CA 20.8	TX 6.0	68.44	11.31	20.24	LESS THAN 1%	59.99	PENNYMAC CORP	6.69
FN MA3685	FNCL	0.7	3.7	CA 23.5	TX 7.7	37.71	26.21	36.08	PENNYMAC CORP	14.04	WELLS FARGO BANK, NATIONAL ASSOCIA	12.11
FN MA3709	FNCI	0.4	3.4	CA 17.7	TX 10.9	66.31	15.12	18.56	QUICKEN LOANS INC.	32.94	JPMORGAN CHASE BANK, NATIONAL ASS	11.67
FN BP8590	FNCI	0.0	2.7	MN 12.9	WA 9.1	98.43	NA	1.57	U.S. BANK NATIONAL ASSOCIATION	100.00	NA	NA
FR RB5065	FNCT	0.3	1.2	CA 13.8	TX 5.1	76.10	11.00	12.90	LESS THAN 1%	46.23	QUICKEN LOANS, LLC	14.96
FR RA2893	FNCL	0.0	NA	MD 13.5	CA 12.7	72.39	11.54	16.07	LESS THAN 1%	26.91	AMERIHOME MORTGAGE COMPANY, LLC	7.68
FNR 2020-45 HB	HLTV PAC	0.0	0.0	CA 8.3	TX 7.8	76.97	7.32	15.71	NA		NA	
FNR 2017-105 N	100% NY PT	56.7	1.1	NY 100.0	NA NA	41.15	28.80	30.06	NATIONSTAR MORTGAGE LLC	31.13	LAKEVIEW LOAN SERVICING, LLC	9.25

Source: FHN Financial and YleldBook

June 16, 2020 Page 6 of 20



The Fed's current policy of holding the policy rate at near the lower bound through 2022 and announcing its plans to buy both Treasuries and MBS well into the future tells mortgage investors one thing: it is safe to ignore the left side of the yield table.

To be sure, we do not advocate ignoring any risk, but that Fed is essentially telling investors that it wants rates to remain very low for a very long period of time. It is also telling investors that it will keep the prices of mortgage assets very inflated. The only logical conclusion is that the risk of negative yields will only be greater, not less, in the months ahead.

If that is the case, the *main portfolio strategy must be to simply maintain a yield profile that is greater than the cost of funds.* Most investors' risk parameters look at performance in both a higher and lower rate environment, and that is as it should be. In fact, many investors still hold to the old up/down 300 bps view of risk management, even though that has not been the official view of the Federal regulators since 1998. But even though the potential for a higher rate environment should not be completely ignored, *the much bigger risk* to the portfolio in the current environment is yield/carry erosion based on too-fast prepayments and too-high dollar prices.

The analysis in Table 1 looks at all of the bonds in all of the scenarios, including the highly unlikely (in the US) outcome of negative policy and Treasury rates. But negative MBS and CMO yields are currently a fact of life. The job of the PM is to avoid those situations, if at all possible. Therefore, the analysis color coordinates the outcomes for OAS, convexity and yield in the dn50, base case and up50 scenarios to give investors a good idea of starting places.

Some of the bonds that perform well from a yield standpoint perform poorly in an up300 parallel state of the world that many investors are used to looking at. The bonds that would "fail" an FMED test (based on the YieldBook prepay model, in this case) are highlighted in dark red in the price and average life sections of the analysis. But investors need to ask themselves a VERY important question: In the current state of the world, which is the greater risk over the next 6-12 month horizon? A 300 bps parallel shift higher in rates, or negative yields on my MBS and CMO assets? We would argue that it is likely the latter.

Managing the portfolio to avoid negative yields is not something that most investors away from the derivatives markets are used to dealing with. However, that is the current reality. Investing in mortgage assets is **always** about understanding and putting a price on options that are sold back to the borrower. Due in large part to the actions of the Fed to spur economic growth during a time of global pandemic, mortgage investors are faced with familiar risks, but on a new level. This requires new ways of thinking about those risks.

June 16, 2020 Page 7 of 20



## Appendix: Fannie Mae Major Pool Yield Analysis by Program and Coupon

									Yi	ield At
Sector/Co	upon	UPB	WAC	WAM	WALA	1mo CPR	3mo CPR	Price	1mo CPR	YB Projection
FNCL		565,808,380,886	4.01	338	18	30.4	27.9	105.67	0.51	0.62
	2.00	14,883,728,085	3.03	357	1	0.6	0.0	102.44	1.81	1.23
	2.50	130,312,958,256	3.44	352	4	6.7	5.3	104.18	1.94	0.56
	3.00	180,224,062,897	3.83	337	19	26.0	23.2	105.79	0.94	0.28
	3.50	123,278,352,297	4.22	328	27	46.0	43.1	106.03	-0.36	0.81
	4.00	89,411,478,203	4.68	330	26	52.8	49.3	106.74	-1.10	0.93
	4.50	24,003,837,686	5.20	330	26	46.6	43.5	108.37	-0.83	0.87
	5.00	3,488,784,644	5.75	327	29	39.0	39.3	110.29	-0.35	0.77
	5.50	186,501,876	6.15	303	51	29.5	31.0	112.43	0.07	1.28
	6.00	15,429,284	6.51	270	78	11.9	18.5	116.73	0.75	0.87
	6.50	2,926,275	7.02	215	136	4.1	1.9	123.52	3.05	0.95
	7.00	321,383	7.46	213	135	0.4	0.2	121.81	4.29	2.23
FNCI		98,972,855,825	3.32	157	19	21.7	19.1	105.17	0.65	0.30
	2.00	16,198,269,236	2.74	172	7	3.4	2.0	103.70	1.36	0.31
	2.50	40,911,393,361	3.09	159	18	16.6	13.9	105.05	0.94	0.10
	3.00	27,811,920,888	3.54	150	26	29.1	26.4	105.81	0.34	0.38
	3.50	11,598,471,195	4.08	153	23	43.3	39.6	105.92	-0.44	0.69
	4.00	2,330,555,165	4.61	145	28	42.7	41.1	106.23	-0.18	0.99
	4.50	115,694,275	4.97	100	73	19.5	21.9	106.96	1.05	1.10
	5.00	5,500,159	5.45	49	127	6.2	18.4	105.92	1.48	1.22
	5.50	753,392	6.01	43	133	8.4	10.3	105.91	1.69	1.32
	6.00	264,154	6.46	42	136	2.8	2.5	106.11	2.25	1.61
	6.50	34,000	6.83	43	137	0.5	0.7	103.69	4.22	3.74
FNCT		90,674,595,899	3.86	191	45	23.5	20.9	106.44	0.76	0.75
	2.00	1,932,990,537	3.03	239	1	0.2	0.0	103.20	1.66	0.69
	2.50	14,860,165,400	3.34	224	14	9.5	7.7	104.37	1.63	0.39
	3.00	36,454,954,240	3.66	188	47	23.8	20.9	106.24	0.74	0.68
	3.50	20,906,743,184	4.07	180	55	29.9	26.5	107.09	0.39	0.93
	4.00	13,799,591,309	4.52	183	52	32.3	29.9	107.95	0.29	1.02
	4.50	2,413,273,894	4.99	139	93	21.4	20.3	109.95	0.72	0.90
	5.00	299,631,061	5.45	124	109	14.6	15.9	110.79	1.50	1.14
	5.50	6,640,411	5.95	118	116	7.4	10.3	111.61	1.94	1.52
	6.00	521,563	6.53	95	133	1.8	1.9	110.37	3.18	2.25
	6.50	84,300	7.00	74	138	3.0	2.9	109.23	3.22	2.52
FNJMCK		44,640,452,425	4.00	315	40	37.3	35.7	104.39	0.85	0.77
	2.00	163,519,192	3.06	359	1	0.4	0.0	102.44	1.82	1.22
	2.50	3,658,952,318	3.42	351	7	4.9	4.7	102.97	2.11	0.10
	3.00	22,453,954,382	3.78	313	41	35.6	33.3	104.48	0.77	0.35
	3.50	12,416,245,462	4.20	310	45	47.5	46.4	104.22	0.63	1.36
	4.00	4,721,241,702	4.72	314	42	45.9	44.5	104.86	0.78	1.57
	4.50	1,041,796,102	5.23	300	55	34.2	36.8	106.70	0.96	1.39
	5.00	177,526,870	5.49	271	83	21.1	22.4	110.12	0.95	1.06
	5.50	6,804,661	5.82	212	131	0.6	6.0	113.42	3.79	1.01
	6.00	411,736	6.38	228	132	0.0	0.0	111.67	4.62	2.71

June 16, 2020 Page 8 of 20



									Yi	ield At
Sector/Co	upon	UPB	WAC	WAM	WALA	1mo CPR	3mo CPR	Price	1mo CPR	YB Projection
FNCN	·	14,788,461,339	3.29	72	44	19.5	17.1	105.19	-0.14	-0.35
	2.00	1,391,345,750	2.68	66	51	13.6	12.3	103.87	-0.24	-0.64
	2.50	6,835,367,903	3.03	71	46	17.4	14.8	105.20	-0.36	-0.69
	3.00	4,412,246,819	3.50	70	45	20.7	18.5	105.40	-0.02	-0.18
	3.50	1,872,093,449	4.02	81	33	27.2	24.4	105.50	0.36	0.53
	4.00	274,910,598	4.59	89	25	28.1	27.7	106.13	0.66	0.85
	4.50	2,496,820	4.99	88	32	5.7	9.5	106.45	2.35	1.39
FNHLCQ		11,393,691,923	4.44	261	85	19.0	17.7	109.71	1.17	1.30
	2.50	484,782	3.44	230	85	14.0	5.1	105.70	1.22	1.37
	3.00	543,878,226	3.72	261	83	13.6	12.3	107.08	1.41	1.26
	3.50	4,712,013,989	4.10	262	85	17.7	16.0	108.71	1.28	1.28
	4.00	3,935,993,647	4.57	263	82	20.1	19.0	109.79	1.18	1.41
	4.50	1,742,780,045	5.03	259	88	20.8	19.5	111.84	1.00	1.26
	5.00	422,764,620	5.44	241	107	23.3	22.1	114.30	0.29	0.81
	5.50	35,776,614	5.88	230	120	22.2	21.2	116.55	-0.65	0.44
FNHLCR		9,439,210,445	4.34	263	85	16.5	15.9	109.35	1.44	1.46
	2.50	487,267	3.25	270	89	0.0	46.7	105.32	2.00	1.29
	3.00	506,834,940	3.78	263	85	11.5	13.1	107.18	1.58	1.31
	3.50	4,852,036,074	4.12	262	87	16.5	15.5	108.79	1.37	1.37
	4.00	3,119,281,637	4.55	262	84	17.0	16.7	109.85	1.52	1.55
	4.50	895,127,872	5.06	268	78	18.3	16.9	111.67	1.41	1.70
	5.00	65,277,597	5.54	275	76	12.2	14.0	112.22	2.40	2.32
	5.50	165,058	6.25	279	81	0.0	0.0	112.29	4.30	3.30
FNJMCJ		1,445,670,407	3.05	122	53	18.0	17.2	103.85	0.95	0.48
	2.00	69,834,102	2.65	119	57	9.8	8.0	103.84	0.84	-0.24
	2.50	1,163,985,016	2.97	125	50	19.7	18.2	103.85	0.91	0.41
	3.00	148,528,697	3.48	114	61	13.7	16.1	104.07	0.79	0.87
	3.50	54,400,797	3.96	92	83	5.9	10.4	103.29	2.29	1.59
	4.00	8,115,362	4.59	118	60	21.1	15.3	103.67	0.79	1.81
	4.50	806,433	4.85	48	127	3.1	2.7	103.27	2.65	1.90
FNHLCV		561,862,731	3.69	99	76	13.0	12.0	105.77	0.96	0.89
	2.00	1,546,824	2.84	94	84	0.8	1.6	103.83	0.98	0.64
	2.50	82,009,019	3.04	90	85	12.7	10.9	105.00	0.57	0.55
	3.00	304,933,595	3.59	99	76	12.5	11.9	105.54	1.01	0.88
	3.50	161,318,941	4.16	103	72	14.1	13.3	106.55	1.04	1.05
	4.00	12,054,352	4.72	96	77	12.0	8.5	106.61	1.32	1.42
FNHLCW		405,318,313	3.70	93	81	13.3	12.8	106.03	0.83	0.79
	2.50	44,487,383	3.08	88	86	4.0	9.6	104.95	0.98	0.56
	3.00	230,549,300	3.54	92	82	15.5	13.1	105.90	0.67	0.70
	3.50	113,574,453	4.12	97	76	11.6	12.7	106.52	1.18	1.01
	4.00	16,707,177	4.73	98	76	19.5	18.0	107.37	0.42	1.23
<b>Grand Tot</b>	al	838,130,500,193	3.91	292	25	28.5	26.0	105.71	0.58	0.60

June 16, 2020 Page 9 of 20



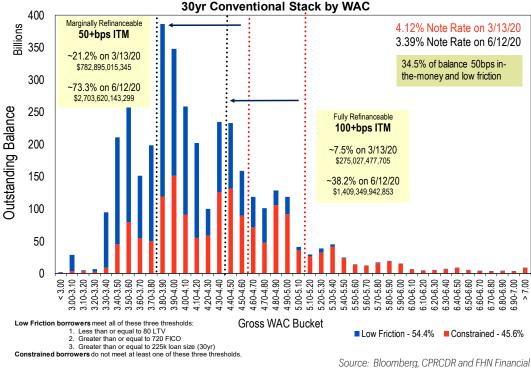
Executive Summary: The composition of the loans that printed faster-than-expected speeds in the May prepayment report signal that the market may be entering phase two of the refi wave. The report contains evidence that originators are shifting their attention away from more recent issuance to seasoned loans. Investors should consider a possibility of increased prepayment risk in seasoned, premium loans in the near term.

The 30yr primary mortgage rate according to Bankrate.com peaked this year at 4.12% on March 13<sup>th</sup>, just before the various Covid-19 state-level stay-at-home orders went into effect across the country. Since then, primary mortgage rates have fallen over 70bps to an average of 3.39% and \$1.8 trillion UPB in 30yr MBS have moved into-the-money.

Figure 1 illustrates that almost the entire current 30yr market is in-the-money (ITM). Each bar on the graph represents how much UPB is outstanding in each 10 basis-point Gross WAC bucket. Currently, 73% of the universe is at least 50bps ITM. Most importantly, 34.5% of 30yr borrowers are able to refinance after taking into account potential sources of friction such as loan balance, LTV, and FICO.

Figure 1- Refi Landscape Before Stay-at-Home Orders vs. Today

73% of 30yr MBS has at least 50bps of incentive.



The last three prepayment reports, March, April, and May, have all printed faster-than-expected speeds, showing essentially no COVID-19 related slowdown. In May, overall speeds were 2% slower in 30yr and 15yr conventional paper. Although the headline number was essentially unchanged, speeds were faster than the market expected. Most market participants expected speeds to slow 10-15% due to the combination of lower Refi Index readings for the May window and one fewer business day month-over-month. **The** 

June 16, 2020 Page 10 of 20



Speeds for higher coupons increased while

speeds for lower coupons

decreased last month.



key takeaway from the report is that speeds on recently issued loans decreased while seasoned loans remained unchanged or increased month-over-month, surprising to the upside. This signals a potential shift in the refinance market. Below is an excerpt from the May FHN Financial Fixed Rate Agency Prepayment Report.

Figure 2- May Speeds by Coupon

Monthly Prepayment Summary

Factor Report: May 2020

30 Year	Year UMBS by Coupon												CF	PR .			
						Wtd Avg	No. of	Current	% in	Curr	Prev	1 mo.	1mo.		Histo	orical	
UMBS	Cpn	WAC	WALA	WAM	Factor 1	Size (000)	Pools	Balance (M)	CMO	1mo.	1mo	Chg	% Chg	3mo.	6mo.	12mo.	Life
	2.50	3.44	6	350	0.956	329	4,160	315,991	3	6.7	9.6	(2.9)	(30.0)	11.8	9.9	9.5	3.6
	3.00	3.77	34	320	0.694	271	33,929	884,477	3	22.9	23.8	(0.9)	(3.7)	22.1	17.6	14.9	9.6
	3.50	4.15	45	308	0.515	237	68,763	750,789	3	36.0	35.8	0.2	0.7	33.4	26.1	21.6	14.6
	4.00	4.60	46	307	0.392	217	76,689	540,568	11	39.5	38.2	1.3	3.3	36.5	30.2	27.6	18.9
	4.50	5.06	53	300	0.244	194	55,701	223,991	24	33.0	31.9	1.1	3.2	31.0	27.3	25.8	20.2
	5.00	5.57	86	266	0.087	161	47,805	72,646	37	25.2	24.1	1.1	4.5	24.0	22.2	20.9	20.3
	5.50	6.01	163	185	0.026	111	60,093	29,290	53	16.7	14.6	2.1	14.4	15.4	14.7	14.4	22.1
	6.00	6.53	174	174	0.019	100	59,995	17,242	63	13.9	12.4	1.5	11.5	13.1	12.8	12.6	23.3
	6.50	7.02	189	159	0.011	78	46,081	6,665	73	12.1	9.7	2.4	24.5	11.2	11.1	11.2	22.7
	7.00	7.59	204	145	0.009	64	26,459	2,302	67	11.0	9.2	1.8	20.5	10.1	10.2	10.4	21.7
Total	3.49	4.19	42	312	0.554	246	479,675	2,843,961	8	28.4	28.6	(0.1)	(3.0)	27.3	22.2	19.5	13.4
														2000			

Source: CPRCDR and FHN Financial

In our FHN Mortgage Strategies 2020 Annual Outlook, we concluded "prepayments in 2020 will remain elevated until the 2018 vintage begins to burnout. If there is another massive rally in Treasuries this year, the 2019 vintage could potentially print even faster speeds than the 2018 vintage performed last year. Originators may focus their attention on segments of the market that have not participated in the first stage of the refi wave such as loans in 200k Max and 225k Max pools. In other words, the unexpected risk to prepayments remains to faster, not slower, speeds."

Six months later, in the aftermath of the truly unexpected, many of these points have materialized. Loans originated in 2018 are showing signs of burnout. Speeds for loans originated in 2019 are printing faster speeds than loans originated in 2018 ever did. Now, originators are shifting their focus to different segments of the market, specifically seasoned, premium loans.

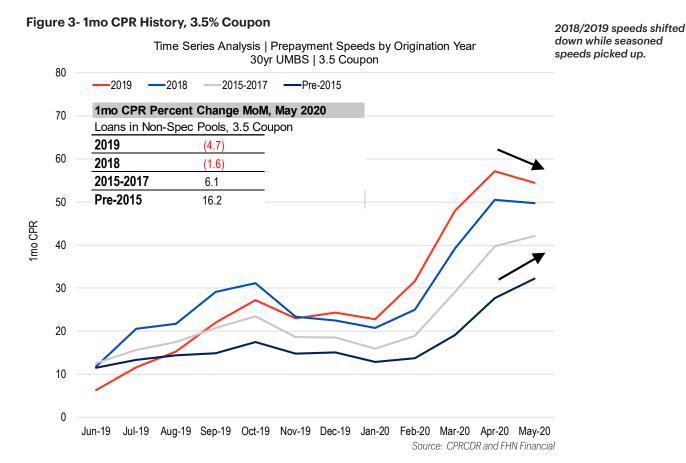
Figures 3 and 4 display the 1mo CPR history for loans in non-spec, 3.5% and 4.0% pools. The four vintage categories displayed have very different collateral attributes. In general, 2018 and 2019 production have significantly higher WACs and worse convexity profiles than previous vintages. We predicted 2019 production would print even faster speeds than 2018 origination if primary rates decreased significantly, like they have. Loans issued in 2019 were especially responsive to rate changes due to their larger loan sizes, modestly higher LTVs, higher refi share, lower investor share, higher broker share, and higher appraisal waiver share.

Figure 3 displays the speed history for UMBS 30yr 3.5% pools. Actual speeds for 2018 and 2019 production are still significantly faster than the other vintage categories due to the characteristics we reviewed. The month-over-month rate of change signals a potential shift in the refinance landscape. Last month, speeds for loans originated in 2019 and 2018 decreased by 4.7%, and 1.6%, respectively. Speeds for seasoned loans originated between 2015 and 2017 increased by 6.1%. Significantly seasoned loans printed speeds

June 16, 2020 Page 11 of 20



16.2% faster in May than in April. The initial surge in refinancing may be over for 2018 and 2019 production loans, which explains why the speeds decreased in line with one fewer business day in the month of May. Originators completed refinances for longer lag seasoned borrowers that locked in during March but did not close in April.



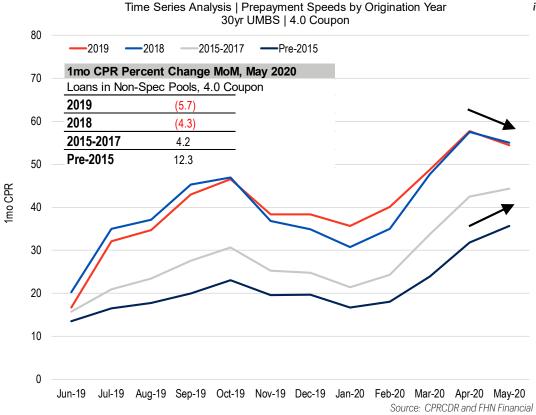
The vintage-related directional trend holds up for all premium coupons. In 4.0% pools, speeds for recent issuance slowed down, by 5.7% for 2019 loans and 4.3% for 2018 loans. Seasoned loans increased by 4.2% and significantly seasoned loans increased by 12.3%. We did the same analysis for 4.5% and 5.0% pools and the changes month-over-month were similar. If this trend continues over the next few months, it would be a significant change for seasoned loans. During the past two years, investors preferred seasoned loans to new issuance due to its more stable speed profiles.

June 16, 2020 Page 12 of 20



Figure 4-1mo CPR History, 4.0% Coupon

Vintage patterns continue in higher coupons.



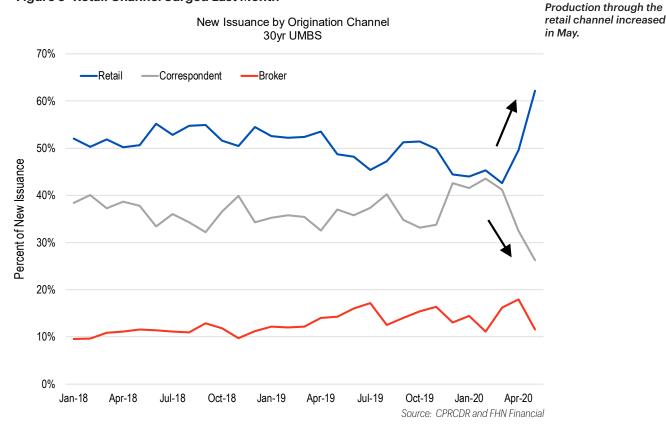
Last month as seasoned loan prepayments ticked higher, the retail channel surged in May to over 60% of new issuance. The increase in retail channel is likely a result of an increased media effect prompting seasoned borrowers to pursue a refi. The media affect might be a bigger factor in the current climate with more people working from home and the initial wave of Covid-19 in the rearview.

Typically, the retail channel produces slower life speeds, which would be a convexity advantage for loans issued in the 2H 2O2O if the trend continues. On the other hand, loans issued in the 1H2O2O have potentially the most negatively convex profile with the best credit profiles, highest levels of appraisal waivers, and large loan sizes.

June 16, 2020 Page 13 of 20



Figure 5- Retail Channel Surged Last Month



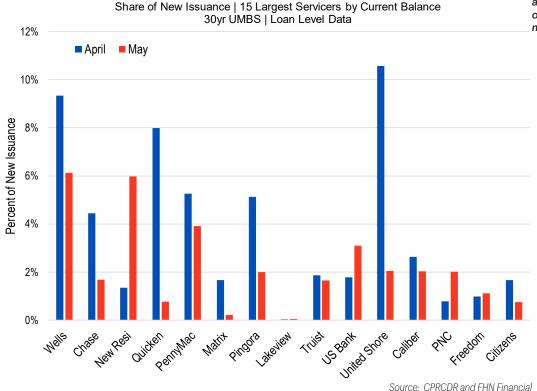
The surge in the retail channel is not a result of traditional big banks, like Wells and Chase. Many of the big banks scaled back production due to economic uncertainty and credit concerns. Overall, gross issuance in May increased \$17b from April to \$254b, the highest level since 2009. Figure 6 shows that out of the fifteen largest servicers, ten lost significant market share in May. *In April, the fifteen largest servicers accounted for over 55% of all new issuance. In May, those servicers only accounted for 33% of new issuance.* Many smaller banks and non-banks incrementally increased their market share of monthly new issuance in May. For example, Regions Bank increased its new issuance market share from 0.4% in April to 2.2% in May.

June 16, 2020 Page 14 of 20

Source: CPRCDR and FHN Financial



Figure 6- Monthly Market Share of New Issuance



Which servicers had the largest speed increases for premium, seasoned loans last month?

The graph in Figure 7 shows the speed differences between April and May for seasoned loans with at least 100bps of incentive by servicer. The fifteen largest servicers are in order, largest current balance to smallest current balance, left to right. Wells servicers the largest balance of loans with 100bps+ incentive followed closely by New Residential. Bars that are above zero indicate that speeds were faster in May.

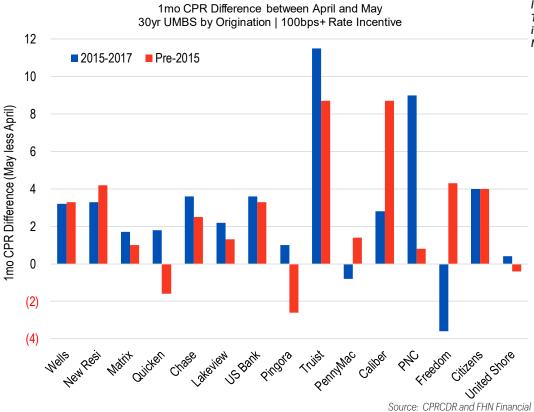
Speeds for loans serviced by Truist (BB&T and SunTrust) increased the most in May for both 2015-2017 issuance and pre-2015 issuance last month. Speeds picked up for pre-2015 loans serviced by Caliber and 201-2017 loans serviced by PNC.

accounted for only a third of the new issuance last month.

The 15 largest servicers

Page 15 of 20 June 16, 2020





loans serviced by Truist, Caliber, and PNC increased the most in May.

Speeds on seasoned

In summary, we believe originators are shifting their focus to different segments of the market that have not participated in the first phase of the refi wave. Prepayment risk remains elevated due to exceptionally low interest rates and refi activity. If the vintage-specific speed changes identified in the May prepayment report become a trend, then seasoned, premium loans will carry slightly more prepayment risk in the near term. After originators work through the seasoned loans they will likely start to target the next most callable portion of the market, such as loans with lower loan balances.

June 16, 2020 Page 16 of 20



# MBS Snapshot

				C	hange			52 Week	
		June 12, 2020	Z-Score*	Week	MTD	YTD	High	Low	Avç
Prices									
30 Year	3.0	105.39	1.8	0.19	0.19	6.47	105.84	100.28	102.39
	3.5	105.47	1.6	0.09	(0.06)	4.03	106.11	101.50	103.39
	4.0	106.34	1.5	(0.11)	(0.16)	3.47	106.94	103.11	104.53
	4.5	107.81	1.6	(0.13)	(0.47)	3.80	108.44	104.30	105.89
	5.0	109.63	2.2	0.00	0.22	4.33	109.63	105.33	107.33
	5.5	110.33	2.0	0.11	0.00	3.41	110.53	106.59	108.31
15 Year	2.5	104.84	2.0	0.33	0.19	3.91	105.05	100.34	101.85
	3.0	105.55	1.9	0.25	0.11	3.03	105.64	101.66	103.07
	3.5	105.56	1.7	0.09	0.02	1.75	105.73	102.88	104.09
	4.0	105.86	1.7	(0.39)	(0.09)	1.36	107.00	103.56	104.64
	4.5	105.72	2.2	(0.02)	0.56	2.91	105.86	101.89	103.50
	5.0	105.36	0.9	0.13	2.48	(0.41)	106.56	100.53	103.81
	5.5	110.20	1.4	(0.02)	0.00	3.36	112.00	98.25	104.82
20 Year	3.0	105.64	1.8	0.19	0.19	3.50	106.13	101.31	103.16
	3.5	105.72	2.6	0.09	0.00	1.80	106.13	101.31	103.16
	4.0	106.59	2.3	(0.11)	(0.09)	1.80	106.42	102.95	104.31
	4.5	108.06	2.6	(0.13)	(0.41)	1.95	107.03	104.14	105.27
	5.0	109.63	2.9	0.00	0.22	2.70	108.69	105.09	106.51
	5.5	110.33	3.0	0.11	0.00	2.52	109.63	105.42	107.30
I-Spreads (US	ST)								
30 Year	3.0	63.7	-1.6	(18.0)	(9.7)	-11.1	158.0	44.9	87.4
30 Icai									
	3.5	87.3	-0.7	(11.0)	(1.4)	5.3	195.4	70.0	98.7
	4.0	89.4	-0.8	(8.6)	(0.5)	0.0	200.5	70.3	101.4
	4.5	80.5	-0.7	(6.1)	1.0	-3.6	212.1	60.8	93.7
	5.0	93.1	0.3	(6.4)	(8.2)	23.4	191.4	53.2	87.1
	5.5	143.1	1.2	3.1	(2.8)	55.5	174.5	51.0	102.6
	6.0	133.2	0.9	(5.5)	(5.2)	42.7	156.8	53.4	106.9
	6.5	201.7	0.8	4.0	(3.0)	69.3	226.2	96.0	174.2
15 Year	2.5	23.6	-1.8	(16.7)	(9.6)	-17.2	151.9	20.7	48.0
	3.0	38.0	-1.0	(12.5)	(7.4)	3.3	178.6	32.8	53.3
	3.5	62.4	0.5	(6.5)	(3.7)	23.5	175.3	27.4	52.7
	4.0	62.4	0.5	(3.2)	(0.3)	26.2	154.1	25.5	52.6
Primary	Market								
Mortgage Ra								52 Week	
mortgage ita								OL WEEK	
Conforming	30 Year	3.39	-2.6	(0.13)	(0.13)	(0.47)	4.12	3.37	3.72

### Z-Score (12mo):

0.01

(0.11)

63

31

(	Green	1.0 standard deviation low price or high yield/spread
`	Yellow	Mean
ı	Red	1.0 standard deviation high price or low yield/spread

(0.56)

(0.35)

1,670

62

3.44

4.25

6,419

314

2.67

2.87

1,375

186

52 Week

3.14

3.71

2,756

259

June 16, 2020 Page 17 of 20

(0.02)

(0.05)

362

16

2.85

3.14

3,529

312

15 Year

**Borrower Activity** 

MBA Refinance Index

MBA Purchase Index

5x1 Hybrid

-2.5

-1.8

0.7

2.0



# CMO Spreads

				C	Change		5	2 Week	
		June 12, 2020	Z-Score	Week	MTD	YTD	High	Low	Avg
PACs									
30 Year	2 yr	80	1.2	(6)	(8)	38	108	39	58
	3 yr	87	1.2	(5)	(7)	39	114	45	63
	4 yr	90	0.8	(14)	(16)	30	126	57	75
	5 yr	100	1.0	(11)	(13)	33	133	64	81
	7 yr	105	1.0	(8)	(11)	35	136	67	88
15 Year	10 yr 2 yr	120 75	0.7	(10)	(13)	33 33	153 108	84 39	108
15 fear	2 yr 3 yr	87	1.2	(11) (5)	(13) (7)	39	114	39 45	58 63
	4 yr	90	0.8	(14)	(16)	30	126	57	73
	5 yr	100	1.1	(9)	(11)	35	131	62	77
	7 yr	100	1.0	(8)	(11)	35	131	62	81
	10 yr	115	0.6	(13)	(16)	30	151	82	104
Sequentials									
		_		_					
30 Year	2 yr	80	1.2	(6)	(8)	38	108	39	58
	3 yr	87	1.2	(5)	(7)	39	114	45	63
	4 yr	90	0.8	(14)	(16)	30	126	57	75
	5 yr	100	1.0	(11)	(13)	33	133	64	81
	7 yr 10 yr	105 120	1.0 0.7	(8) (10)	(11) (13)	35 33	136 153	67 84	88 108
15 Year	2 yr	75	0.9	(11)	(13)	33	108	39	58
	2 yr	87	1.2	(5)	(7)	39	114	45	64
	4 yr	90	0.8	(14)	(16)	30	126	57	73
	5 yr	100	1.1	(9)	(11)	35	131	62	77
	7 yr	100	1.0	(8)	(11)	35	131	62	81
	10 yr	115	0.6	(13)	(16)	30	151	82	104
ARM (Z-spre	ads)								
				_					
5x1 2/2/5	2.00	69	-0.2	(5)	(10)	15	124	50	74
	2.50	75	-0.2	(5)	(10)	15	130	56	80
	3.00	79	-0.2	(5)	(10)	15	134	60	84
	3.50	83	-0.2	(5)	(10)	15	138	64	88
7x1 5/2/5	2.00	77	-0.2	(5)	(10)	15	132	58	82
	2.50	83	-0.2	(5)	(10)	15	138	64	88
	3.00	93	-0.2	(5)	(10)	15	148	74	98
	3.50	101	-0.2	(5)	(10)	15	156	82	106
10x1 5/2/5	2.00	95	-0.2	(5)	(10)	15	150	76	100
	2.50	101	-0.2	(5)	(10)	15	156	82	106
	3.00	106	-0.2	(5)	(10)	15	161	87	111
	3.50	108	-0.2	(5)	(10)	15	163	89	113
* YTM	2.00	.00		\-/	( /				

<sup>\*</sup> YTM

<sup>\*\*</sup> Spreads calculated to 15 CPB.

CMO Floate	r (Discount Margins	5)							
Passthru	6.5 Cap	39	-1.7	0	0	(2)	70	39	48
	7.0 Cap	39	-1.2	0	0	2	70	39	45
Support	5.0 Cap	90	-0.6	0	0	(25)	125	85	94
	5.5 Cap	85	-0.3	0	0	(20)	120	75	88
	6.0 Cap	80	-0.3	0	0	(15)	115	70	83

June 16, 2020 Page 18 of 20



Alternative	Marke	ets							
				C	hange		Ę	52 Week	
		June 12, 2020	Z-Score	Week	MTD	YTD	High	Low	Avg
CMBS Spreads									
New Issue	3у	130	1.2	(5)	(15)	87	175	40	72
	5у	140	1.0	(5)	(15)	68	190	62	93
	7y	150	1.1	0	(6)	63	200	73	106
	10y	160	1.0	0	(8)	65	225	79	117
ACMBS									
Fixed (N-Spread)	7y	47	-0.4	(2)	(6)	0	100	39	51
	10y	50	-0.8	(2)	(6)	(3)	115	45	59
Floating (DM)	7y	41	-1.0	(1)	(4)	(10)	70	40	47
	10y	49	-0.6	(1)	(4)	(8)	80	44	54
RMBS 2.0									
AAA CC Price Drop	15yr	(2.00)	(1.63)	0.25	0.25	(1.50)	(0.50)	(2.25)	(0.92)
	30yr	(2.50)	(1.71)	0.25	0.25	(1.56)	(0.94)	(2.75)	(1.39)
Sprd to Swaps	Front SEQ	125	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Agencies									
Bullets	2y	5.5	0.4	(0.2)	1.1	5.6	19.1	(0.5)	3.9
	3y	7.9	0.3	1.3	(1.6)	2.6	25.9	1.5	6.5
	5у	19.3	1.1	(0.9)	(8.0)	16.0	31.3	3.1	10.1
	10y	28.4	0.1	(3.8)	(5.8)	6.5	63.8	18.4	27.8
Callables	5NC1	40.9	-0.2	3.9	(1.3)	13.2	95.8	27.0	43.9
	7NC1	49.3	-0.8	5.3	(1.8)	10.4	111.7	38.9	60.9
	10NC1 15NC1	67.9	-1.2	(3.0)	(8.0)	(3.9)	134.1	67.9	86.1
	IONCI	84.3	-1.0	3.8	1.0	(2.3)	159.2	80.6	102.6

MBS Index	<b>(</b>								
			C	hange		52 Week			
			Week	MTD	YTD	High	Low	Avg	
Static									
Price	107.33	1.8	0.12	0.05	2.91	107.43	103.07	105.02	
Coupon	3.47	-2.1	0.00	(0.03)	(0.11)	3.67	3.47	3.57	
Yield	0.91	<b>-2</b> .0	(0.27)	(0.05)	(1.56)	2.87	0.80	2.12	
WAL	3.09	-1.8	(0.35)	(0.01)	(1.76)	6.25	3.00	4.35	
Option-Adjusted	I								
Effective Duration	1.42	-1.7	(0.28)	0.02	(1.63)	3.86	1.34	2.38	
Effective Convexity	-0.42	1.9	0.55	0.06	1.34	-0.29	-2.10	-1.40	
LOAS (bps)	35	-1.0	(7.08)	(8.30)	(2.98)	153	14	48	
Mix									
30YR	90.0%	0.5	0.0%	0.0%	0.1%	90.0%	86.9%	89.8%	
15YR	10.0%	-0.5	0.0%	0.0%	-0.1%	13.1%	10.0%	10.2%	
Nominal Return									
5 Day	0.17%								
10 Day	0.02%								
MTD	0.02%								
QTD	0.37%								

Source: MTGINDEX data from the Yield Book.

YTD

12 Month

3.59%

5.95%

June 16, 2020 Page 19 of 20



### Specified Pool Carry and Breakevens

#### As of 6/12/2020

		Payup				1-Month	Cohort F	list. CPR	Carry	B/E	_	_	Libor	Effective	Effective
Coupon	Specification	(ticks)	Price	WAC	WALA	Proj CPR ^	1mo	3mo	(ticks)	Months	YTM	WAL	OAS	Duration	Convexity
3.0	TBA (Cheapest to Deliver)	(uono)	101.266	3.70	51	23.3	4.9	5.7	0.33	morialo	2.54	3.43	166.23	3.26	-2.10
3.0	LLB 85k	119.5	105.000	3.51	44	13.9	7.4	7.5	-0.16	n/a	2.07	6.21	126.39	4.88	-0.82
3.0	MLB 110k	105.0	104.547	3.57	46	14.6	6.7	7.3	-0.06	n/a	2.09	5.73	126.00	4.41	-1.09
3.0	HLB 150k	72.5	103.531	3.51	45	15.4	5.9	6.8	-0.11	n/a	2.18	4.96	131.19	3.69	-1.62
3.0	175k Max	57.0	103.047	3.67	48	17.4	5.7	6.6	-0.02	n/a	2.21	4.46	135.23	3.42	-1.67
3.0	200k Max	20.0	101.891	3.68	47	18.4	4.9	6.0	0.14	n/a	2.46	4.18	158.15	3.51	-1.75
3.0	New Wala	0.1	101.270	4.15	19	46.8	0.1	0.0	-1.33	n/a	2.38	2.50	153.78	2.60	-1.88
3.0	20yr	8.0	101.516	3.61	46	24.5	5.1	5.6	-0.02	n/a	2.42	3.15	177.33	2.84	-1.25
3.0	Conv. Jumbo (CK)	-55.0	99.547	3.77	47	37.6	3.8	4.0	0.49	n/a	3.15	2.18	215.18	3.42	-3.21
3.0	100% Investor	15.0	101.734	3.92	50	19.3	4.9	4.9	0.54	71.1	2.46	3.86	154.90	3.40	-2.26
3.5	TBA (Cheapest to Deliver)		102.469	4.07	40	32.7	7.3	8.0	-0.25		2.58	3.21	179.92	2.62	-1.41
3.5	LLB 85k	189.5	108.391	4.02	35	14.1	6.5	7.2	0.10	539.9	1.85	5.75	106.49	4.07	-0.98
3.5	MLB 110k	157.5	107.391	4.05	38	17.8	6.9	7.4	0.10	455.2	1.90	5.22	110.90	3.51	-1.19
3.5	HLB 150k	129.0	106.500	4.03	30	20.5	6.3	7.0	0.27	252.0	1.86	4.45	107.13	2.67	-1.36
3.5	175k Max	106.0	105.781	3.96	49	21.3	6.1	6.5	0.28	201.1	1.93	4.15	117.49	2.60	-1.32
3.5	200k Max	56.0	104.219	3.95	33	24.7	3.5	4.9	0.46	79.5	2.20	3.73	141.40	2.44	-1.50
3.5	New Wala	17.0	103.000	4.62	18	65.5	2.7	2.7	-4.79	n/a	1.17	1.42	81.77	0.53	0.52
3.5	20yr	8.0	102.719	3.99	41	32.0	5.5	6.2	-0.98	n/a	2.42	2.92	183.01	2.35	-0.78
3.5	Conv. Jumbo (CK)	-62.0	100.531	4.30	49	47.1	5.5	4.9	-0.64	n/a	3.15	2.28	239.21	2.80	-1.72
3.5	100% Investor	38.0	103.656	4.19	50	25.4	5.6	6.3	0.49	51.6	2.21	3.24	145.72	2.28	-1.58
4.0	TBA (Cheapest to Deliver)		103.672	4.48	35	35.4	6.6	7.1	-0.83		2.63	3.13	193.34	2.30	-0.85
4.0	LLB 85k	232.5	110.938	4.40	35	17.4	8.4	8.7	-0.07	307.5	1.73	5.38	98.71	3.53	-0.86
4.0	MLB 110k	195.5	109.781	4.39	33	21.0	7.4	8.3	-0.04	249.7	1.74	4.81	99.79	2.81	-1.06
4.0	HLB 150k	130.0	107.734	4.43	38	26.6	7.2	7.9	-0.45	344.8	1.86	4.04	115.84	2.24	-0.88
4.0	175k Max	99.0	106.766	4.38	49	23.5	7.0	7.7	-0.17	151.1	2.08	3.98	140.16	2.46	-0.91
4.0	200k Max	60.0	105.547	4.39	36	28.9	5.0	5.6	-1.04	n/a	2.11	3.32	146.21	1.90	-0.86
4.0	New Wala	19.0	104.266	4.91	19	45.5	3.6	3.4	-0.64	104.4	1.96	2.33	145.32	1.81	-0.04
4.0	20yr	8.0	103.922	4.40	37	33.6	7.3	8.3	-0.36	17.0	2.42	2.83	189.11	2.13	-0.38
4.0	Conv. Jumbo (CK)	-87.0	100.953	4.66	39	51.9	8.7	7.5	-1.23	n/a	3.39	2.11	272.34	2.27	-1.02
4.0	100% Investor	37.0	104.828	4.64	40	33.0	7.2	7.5	-0.95	n/a	2.07	2.82	148.26	1.60	-0.74
4.5	TBA (Cheapest to Deliver)		105.219	5.14	21	37.5	9.8	10.0	-1.14		2.42	2.87	185.08	1.83	-0.30
4.5	LLB 85k	250.0	113.031	4.93	33	21.7	8.1	9.1	-0.24	276.9	1.78	5.37	106.84	3.50	-0.70
4.5	MLB 110k	207.5	111.703	4.88	41	22.6	9.2	9.4	-0.91	906.1	1.73	4.69	104.81	2.63	-0.76
4.5	HLB 150k	132.0	109.344	4.94	40	23.7	8.3	9.3	-0.41	180.8	2.03	4.26	137.48	2.42	-0.71
4.5	175k Max	103.5	108.453	4.83	53	26.2	8.0	9.0	-0.48	155.6	2.11	3.97	150.10	2.44	-0.53
4.5	200k Max	60.0	107.094	4.88	37	30.9	12.8	4.6	-1.41	n/a	2.13	3.36	156.42	2.02	-0.33
4.5	New Wala	15.0	105.688	5.37	19	49.6	4.3	3.7	-1.26	n/a	1.79	2.31	134.87	1.74	0.29
4.5	Conv. Jumbo (CK)	-131.0	101.125	4.90	47	40.6	6.9	8.9	1.74	n/a	4.08	3.67	336.86	3.62	-0.70
4.5	100% Investor	28.0	106.094	4.84	49	33.5	8.8	9.4	-0.54	46.7	2.46	3.42	185.68	2.06	-0.69

<sup>^</sup> Source: FHN Financial, Yieldbook

This material was produced by an FHN Financial Strategist and is not considered research and is not a product of any research department. Strategists may provide information to investors as well as to FHN Financial's trading desk. The trading desk may trade as principal in the products discussed in this material. Strategists may have consulted with the trading desk while preparing this material, and the trading desk may have accumulated positions in the securities or related derivatives products that are the subject of this material. Strategists receive compensation which may be based in part on the quality of their analysis, FHN Financial revenues, trading revenues, and competitive factors.

Some data in this report may be derived from information provided by CPR & CDR Technologies, Inc. Neither CPR & CDR Technologies, Inc. nor any of its directors, employees, or agents accept any liability for any loss or damage arising out of the use of all or any part of this report.

Although this information has been obtained from sources which we believe to be reliable, we do not guarantee its accuracy, and it may be incomplete or condensed. This is for informational purposes only and is not intended as an offer or solicitation with respect to the purchase or sale of any security. All herein listed securities are subject to availability and change in price. Past performance is not indicative of future results, and changes in any assumptions may have a material effect on projected results. Ratings on all securities are subject to change.

FHN Financial Capital Markets, FHN Financial Portfolio Advisors, and FHN Financial Municipal Advisors are divisions of First Horizon Bank. FHN Financial Securities Corp., FHN Financial Main Street Advisors, LLC, and FHN Financial Capital Assets Corp. are wholly owned subsidiaries of First Horizon Bank. FHN Financial Securities Corp. is a member of FINRA and SIPC — http://www.sipc.org.

FHN Financial Municipal Advisors is a registered municipal advisor. FHN Financial Portfolio Advisors is a portfolio manager operating under the trust powers of First Horizon Bank. FHN Financial Main Street Advisors, LLC is a registered investment advisor. None of the other FHN entities, including FHN Financial Capital Markets, FHN Financial Securities Corp., or FHN Financial Capital Assets Corp. are acting as your advisor, and none owe a fiduciary duty under the securities laws to you, any municipal entity, or any obligated person with respect to, among other things, the information and material contained in this communication. Instead, these FHN entities are acting for their own interests. You should discuss any information or material contained in this communication with any and all internal or external advisors and experts that you deem appropriate before acting on this information or material.

FHN Financial, through First Horizon Bank or its affiliates, offers investment products and services. Investment products are not FDIC insured, have no bank guarantee, and may lose value.

June 16, 2020 Page 20 of 20